



THE WHARF (HOLDINGS) LIMITED



WHARF

*Established 1886*

ANNUAL REPORT 2001



#### About the cover

*The Apple Countdown at Times Square on New Year's Eve has become a Hong Kong landmark event since its debut in 1993. Every year, more than 50,000 people gathered at the complex to celebrate the arrival of the new year.*

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The Wharf (Holdings) Limited, founded in 1886, is strategically focused on Hong Kong and China. Driven by strong recurrent earnings and value creation opportunities originating from its flagship property at Kowloon Point, it is complemented by major investments in CME (communications, media and entertainment) and Logistics (container and sea/air terminals).

Core brands including Harbour City, Times Square, i-CABLE Communications, Wharf New T&T and Modern Terminals make up 90 per cent of the Group's business assets. Development of these core brands will steer the Group's future investments in Hong Kong and China.

# CORPORATE INFORMATION

## Board of Directors

Mr Peter K C Woo, GBS, JP, *Chairman*  
 Mr Gonzaga W J Li, *Senior Deputy Chairman*  
 Mr Stephen T H Ng, *Deputy Chairman & Managing Director*  
 Mr Paul Y C Tsui, *Executive Director*  
 Mr David J Lawrence, *Executive Director*  
 Mr Robert H Burns\*  
 Mr Vincent Fang\*  
 Mr Hans M Jebsen, BBS\*  
 Mr Christopher P Langley, OBE\*  
 Mr Quinn Y K Law  
 Mr K H Leung  
 Professor Arthur K C Li, GBS, JP\*  
 Mr Ian H Melrose  
 Mr T Y Ng  
 Mr James E Thompson\*

\* *Independent Non-executive Directors*

## Secretary

Mr Wilson W S Chan, FCIS

## Auditors

KPMG

## Principal Banker

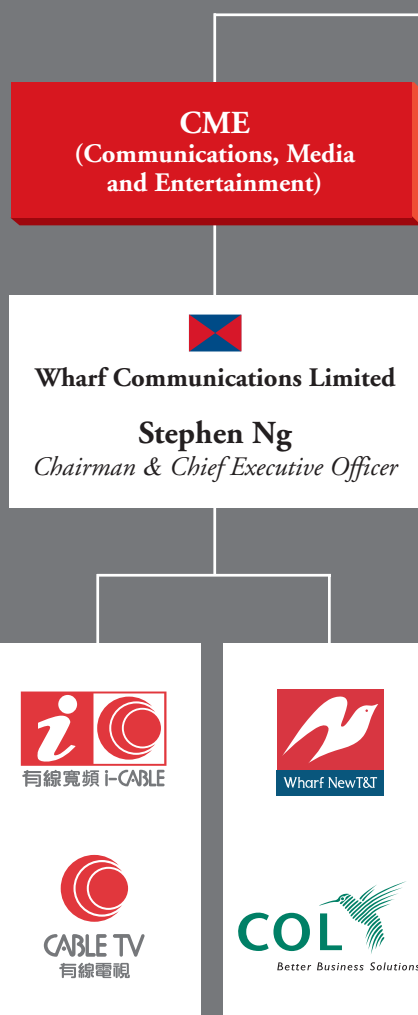
The Hongkong and Shanghai Banking Corporation Limited

## Registrars

Tengis Limited  
 4th Floor, Hutchison House, 10 Harcourt Road,  
 Central, Hong Kong

## Registered Office

16th Floor, Ocean Centre, Harbour City, Canton Road,  
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# WHARF

*Established 1886*

**Peter Woo**  
*Chairman*

PROPERTY




**Wharf Estates Limited**

Property Development Division


**David Lawrence**  
*Executive Director  
Wharf Estates Limited*

Estate Division



**Doreen Lee**  
*Director & General Manager*

Estate Division



**K C Leung**  
*Director & General Manager*

CHINA



**Wharf China Limited**

**Gonzaga Li**  
*Chairman & Chief Executive*

Logistics



**Erik Christensen**  
*Managing Director*

Property



**Wharf Estates China Limited**

Hotels



**Michael Kalyk**  
*President*

# CHAIRMAN'S LETTER

## To our shareholders,

### Creating Value

To understand the Wharf Group, it is important to understand its five core assets and the Group's ability to create increasing value for its shareholders over time.

These five core assets — **Harbour City**, **Times Square**, **Modern Terminals**, **i-CABLE** and **Wharf New T&T** — have become firmly established brands in Hong Kong. **Times Square** and **Modern Terminals** are now building their names in China.

Over the past 20 years, the Wharf Group has continually invested and reinvested in its property and logistics holdings and seized opportunities to enter the important new (at the time) field of communications, media and entertainment (CME). The value of the Group's business assets has grown by over 20 times in the past two decades.

■ By optimizing and redeveloping certain parts of **Harbour City**, total square footage has grown by over 40 per cent since early 1980s to today's 8.29 million square feet, more than triple the size of a Manhattan midtown city block. As a result, **Harbour City** has critical mass in the Tsimshatsui area and now accounts for 50 per cent of the Group's business assets.

■ An old tram depot in Causeway Bay was redeveloped into today's highly valuable **Times Square**. Accounting for almost 20 per cent of the Group's business assets, the two-million-square-foot retail and office complex is now the focal point within the popular district of Causeway Bay. The **Times Square** brand has now been successfully transferred to China with major developments operating in Beijing and Shanghai and under construction in Chongqing.

■ The Group has taken from start-up to fully established operations **i-CABLE** and **Wharf New T&T**, which now run Hong Kong's leading Pay-TV operator (licensed in 1993), quite possibly the world's first profitable broadband operator (licensed in 2000) and Hong Kong's fastest growing fixed telecom network operator (licensed in 1995). Under the leadership of Mr Stephen Ng and his team, all of these businesses are now in profit and represent the Group's newest growth engine.

■ The Group's container terminal assets in Kwai Chung managed to expand substantially from the initial 40 per cent interest in just one berth to today's controlling stake of 55.3 per cent in **Modern Terminals**, which will control seven berths after the completion of Container Terminal 9. Under the leadership of Mr Erik





**Peter K C Woo**  
*Chairman*

## CHAIRMAN'S LETTER

Christensen and his team, **Modern Terminals** has over the last five years increased market share to 30.7 per cent from 21.6 per cent and improved productivity by almost 100 per cent.

The Group's core assets have consistently underpinned our journey through the ups and downs of the various economic peaks and troughs. As they account for about 90 per cent of Wharf's business assets, we intend to report on them more thoroughly.

Good management is key to maintaining a track record of value creation, just as a simple Group structure helps achieve higher corporate efficiency. Disposal of the Group's interest in Beauforte Investors Corporation Limited in October 2000 and its stake in The Cross-Harbour (Holdings) Limited in March 2001 was consistent with this policy.

It is also particularly important during uncertain times to have a good proportion of earnings from recurrent revenue. This is essential to support investment needs for longer-term growth and to pay dividends to shareholders. Over the past eight years, recurrent earnings streams have grown stronger. As a result, even during the very challenging situation that emerged in 2001, the Wharf Group performed well.

### Corporate Results

For the very challenging year that ended December 31, 2001, Group profit attributable to shareholders was \$2,519 million, an increase of one per cent. Earnings per share were \$1.03 compared with \$1.02 for the preceding year, an increase of one per cent.

■ Core properties **Harbour City** and **Times Square**, with high occupancy rates, contributed an aggregated \$3 billion in rental

income, an improvement of six per cent over a year ago, notwithstanding a soft property market.

■ Nelson Court on Waterloo Road and Sorrento Phase I at the MTR's Kowloon Station sold very well in 2001.

■ **i-CABLE's** net profit increased by 735 per cent to \$167 million. **Wharf New T&T** broke into net profitability with just six per cent market share and a 34 per cent increase in revenue.

■ **Modern Terminals'** profitability was maintained at the 2000 level with an increased throughput of 4.7 per cent over a year ago and productivity gains of almost 12 per cent.

An interim dividend of 28 cents per share was paid in November 2001 and your Directors recommend a final dividend of 50 cents per share to be



approved at the forthcoming Annual General Meeting.

With high liquidity in the banking sector during 2001, the Group continued to refinance its loan facilities with remarkably lower spreads and more favourable terms.

### **Board and Management**

As a special note, I would like to thank Mr Gonzaga Li for his able stewardship as Chairman during the past eight years, when much of our value creation took place. I am pleased that he will continue as the Group's Senior Deputy Chairman and will lead our China operations as Chairman and Chief Executive of Wharf China Limited.

I would also like to thank Mr John Terence Hung, who recently retired from the Group's main board, for his continuous and invaluable contributions over the past 34 years. John is an

outstanding colleague and a great team player. As a good friend and colleague, I wish him all the best with his future pursuits.

A team approach and the dedication of Group management and staff have been the important basic ingredients for the Group's long-term success, particularly during challenging times. On behalf of our shareholders and my fellow board members, I would like to record my heartfelt thanks to them all.

Furthermore, I would like to welcome Messrs Christopher Langley, Hans Michael Jebsen, James Thompson and Professor Arthur Li Kwok Cheung on their joining our Group's main board as Non-executive Directors. I am sure the Group will benefit from their extensive experience and wisdom.

### **Going Forward**

Since the close of the 2001

fiscal year, the Group has made a number of management changes, Mr Gonzaga Li will focus on the Group's growing China activities. Mr David Lawrence is taking charge of our Hong Kong property development activities. Under their leadership, we expect these key operations to continue to strengthen.

Mr Erik Christensen and his team will continue their re-engineering efforts to further improve **Modern Terminals'** productivity to maintain competitiveness while seeking new expansion opportunities.

Under Mr Stephen Ng, the digitisation programme at CABLE TV will increase penetration and yield to enhance bottom line benefits, while investment needs can readily be met internally. The potential 40 per cent target market share for the broadband Internet business is achievable and will be quite

## CHAIRMAN'S LETTER

profitable. **Wharf New T&T's** investment programme will become self-funding and offer excellent growth opportunities as the market deregulates further.

Based on the Group's internal projections, future cash flow is likely to improve on the back of rising rental income, property sales, and the fast growing CME business. Given a continuation of low interest rates and hence borrowing costs, we see solid improvement in the Group's overall financial position.

As to the general economic situation, Hong Kong is exceptionally strong in the service industry which now contributes 86 per cent of

Hong Kong's GDP. Yet, this sector accounts for only 33 per cent of GDP in China, and we see that as an opportunity. We believe Hong Kong is in the right place, at the right time, with the right neighbour. China's WTO membership is a new milestone for Hong Kong, presenting unprecedented positive opportunities and challenges. The Wharf Group is solidly positioned to participate in and contribute to the future development of Hong Kong's new era and to continue to create value from its core assets.

**Peter K C Woo**

*Chairman*

Hong Kong, April 2, 2002

*From left: K C Leung, Michael Kalyk, Erik Christensen, Gonzaga Li,  
Peter Woo, Stephen Ng, David Lawrence, Doreen Lee*







# FINANCIAL HIGHLIGHTS

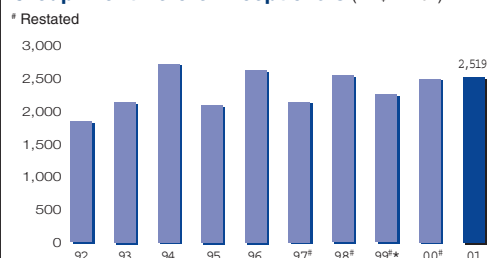
## Results

	2001 HK\$ Million	2000 Restated HK\$ Million
Turnover	11,725	12,023
Operating profit before depreciation, amortisation, interest and tax	6,138	6,575
Profit attributable to shareholders	2,519	2,494
Earnings per share	HK\$1.03	HK\$1.02
Dividend per share	HK\$0.78	HK\$0.78

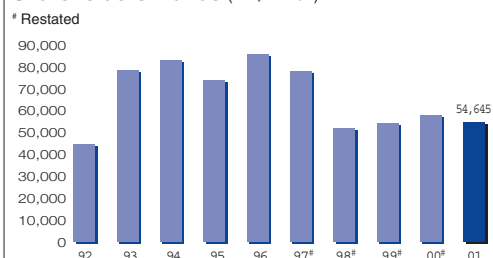
## Financial Position

Total assets	88,464	92,503
Net debts	19,771	19,504
Shareholders' funds	54,645	57,950
Net assets per share	HK\$22.33	HK\$23.69
Net debts to total assets (excluding cash)	23.4%	21.8%

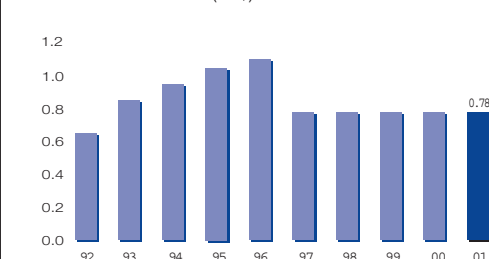
**Group Profit Before Exceptionals (HK\$ Million)**



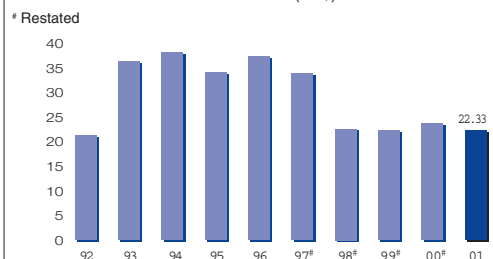
**Shareholders' Funds (HK\$ Million)**



**Dividend Per Share (HK\$)**



**Net Assets Value Per Share (HK\$)**



\* Exceptionals for 1999 included deemed profit on partial disposal of a subsidiary, provisions for properties and litigation.



#### Revenue by Segment (HK\$ Million)

Property investment	3,889	31.9%
Property development	827	6.8%
Communications, media and entertainment	3,157	25.9%
Logistics	3,348	27.4%
Hotels	675	5.5%
Investment and others	308	2.5%
<b>Total</b>	<b>12,204</b>	<b>100.0%</b>



#### Operating Results by Segment (HK\$ Million)

Property investment	2,736	51.8%
Property development	(88)	(1.7%)
Communications, media and entertainment	312	5.9%
Logistics	1,846	34.9%
Hotels	172	3.3%
Investment and others	308	5.8%
<b>Total</b>	<b>5,286</b>	<b>100.0%</b>



#### Property Investment Portfolio (Sq Ft)

Office	6,786,000	43.8%
Retail	4,819,000	31.1%
Hotel	1,276,000	8.2%
Residential	1,035,785	6.7%
Industrial	1,448,362	9.3%
Club house	139,000	0.9%
<b>Total</b>	<b>15,504,147</b>	<b>100.0%</b>





*The Harbour City complex accounts for 50% of the Group's business assets.*

## Estate Division

## HARBOUR CITY

**HARBOUR CITY**  
**海港城**

*Harbour City, at the tip of the Tsimshatsui peninsula in Kowloon and home of Hong Kong's largest shopping mall, accounts for 50 per cent of the Group's business assets.*

Recurrent earnings of \$2,964 million in 2001 from 8.29 million square feet of offices, service apartments, hotels, retail shops and 2,000 car parks generate some 60 per cent of the Group's gross rental income. **Harbour City's** retail complex is the most successful shopping mall in Hong Kong.

**Offices**

*4.45 million square feet*

In 2001, due to its strategic location, Grade A office space in Tsimshatsui outperformed that in Central by approximately 10 per cent. **Harbour City's** 10 office blocks accounted for the bulk of all 2001 office leasing activities in Kowloon, with a net takeup of more than 500,000 square feet in gross floor area (GFA).

**Harbour City's** office space, excluding Tower 6 of Gateway II, totals 3.7 million square feet and achieved an occupancy rate of 91 per cent at the year end. With more than half of its 750,000 square feet committed at the year end, Tower 6 is expected to reach an 80 per cent occupancy by the second half of 2002. Total revenue from the office space increased by 1 per cent to \$1,050 million from \$1,035 million in 2000.

The five Gateway office towers facing the harbour are highly popular with tenants, especially large users. The older towers along Canton Road are undergoing renovation to upgrade their premises. Ocean Centre offices remain in demand due to their excellent location.

**Harbour City** has a large cluster of China business operators currently occupying its office premises in anticipation of the

**Gross Revenue**

	2001 HK\$M	2000 HK\$M
Office	1,050	1,035
Retail	993	1,012
Service Apartment	252	114
Hotel	669	726
	2,964	2,887

**Operating Profit**

	2001 HK\$M	2000 HK\$M
Office	749	754
Retail	744	757
Service Apartment	146	30
Hotel	172	179
	1,811	1,720



## HARBOUR CITY

### HARBOUR CITY AND TIMES SQUARE MAKE UP 70 PER CENT OF THE GROUP'S BUSINESS ASSETS.

opportunities arising from China's entry into the World Trade Organization (WTO). More China-focused corporate tenants are expected to choose **Harbour City** in the future. Major leasing transactions in 2001 included DuPont, EMI, GlaxoSmithKline, HK Applied Science & Technology Research Institute, JAL, Schlumberger and Sears. International insurance companies with large agent forces, such as AIA, CMG Asia, Eagle Star and Prudential also find **Harbour City** offices to be attractively priced given its convenient location and prestige.

Looking to the next few years, we expect decentralization — a move away from the Central Business District — to be a continuing trend for today's cost-conscious businesses. Even though average rent for Grade A office space in

Central fell about 20 per cent in 2001, it is still at a 70 to 80 per cent premium to Grade A office space in Tsimshatsui.

#### **Service Apartments**

*670,000 square feet*

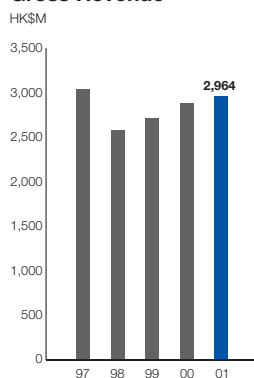
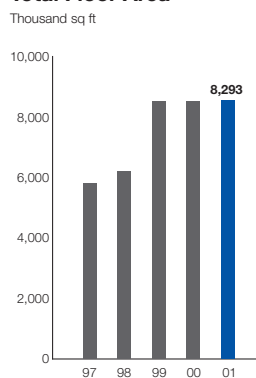
Gateway Apartments continued to receive favourable response from the market, with the occupancy rate of its 499 units

maintained at around 85 per cent. The average duration of leases is between nine and 18 months. Total revenue in 2001 was \$252 million, up from \$114 million for 2000.

Due to the tower's height, it has a 360° view, overlooking the harbour as well as Lion Rock to the North. Different configurations ranging from studio to three-bedroom apartments are available. Tenants have direct access to the shopping podium of **Harbour City**, as well



*From left: K C Leung, Doreen Lee, David Lawrence*

**Gross Revenue****Total Floor Area**

as to the Pacific Club which offers close to 140,000 square feet for leisure and exercise, including one of the largest private gymnasiums in Hong Kong. A number of multinational corporations have put Gateway Apartments on their preferred short list for expatriate housing, and they account for more than 50 per cent of the current leases.

**Hotels**

*1.27 million square feet;  
1,499 rooms in Hong Kong*

The sharp slowdown in the global economy and the unstable political situation in 2001 combined to cause long-haul travel to fall drastically. According to the Hong Kong Tourism Board, tourist arrivals in 2001 totalled 13.7 million, up 5.1 per cent year on year. The increase came largely from Mainland China visitors due to the simplified immigration procedures introduced by various government authorities on the Mainland. However, the



*Harbour City — home of Hong Kong's largest shopping mall.*

number of business and leisure travellers from non-Asian countries actually dropped.

The drop in international travellers adversely affected the performance of **Harbour City's** three Marco Polo Hotels — The

Marco Polo Hongkong Hotel (67 per cent owned by the Group), The Marco Polo Gateway and The Marco Polo Prince. Their average occupancies in 2001 were 78 per cent, 84 per cent and 91 per cent respectively. Consolidated

## HARBOUR CITY

occupancy for the three hotels was 83 per cent — a decline of four percentage points over 2000. The average room rate remained fairly stable with only a slight drop against the previous year. Net profit of these hotels attributable to the Group for 2001 was \$133 million as compared with \$150 million in 2000.

Looking at 2002, even though the tourism industry has still not

fully recovered, tourist arrivals statistics released by the Hong Kong Tourism Board for the first two months of 2002 showed signs of recovery among long-haul routes especially the US-Hong Kong routes. The three Marco Polo Hotels in Hong Kong are expected to have more high yield business. All tourism-related businesses in Hong Kong, however, are going to be supported largely by the enormous increase of demand

coming from Mainland visitors in the near term.

### Retail

#### *1.90 million square feet*

The **Harbour City** shopping centre, Hong Kong's largest, is at the centre of action and excitement for Hong Kong residents and tourists. **Harbour City's** retail podium has 700 shops and restaurants, cinemas and 2,000 carpark spaces. Ocean Terminal at **Harbour City** is Hong Kong's only international cruise terminal, serving more than 1.6 million passengers in 2001, with visits by 32 international cruise ships and 647 Star Cruise vessels, up from 30 and 615 in 2001 respectively.

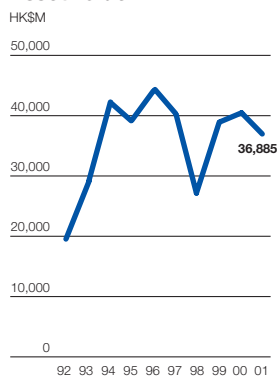
Because of its size and location, **Harbour City** is itself a highly popular venue for exhibitions and social events. An excellent transportation network — consisting of buses, the MTR, the “Star” Ferry and China Ferry piers, and highways — converges at **Harbour City's** front door.



*Due to its superb location, an impressive number of people move through and around the Harbour City complex every day.*



## Asset Value



Forty per cent of Hong Kong's hotel rooms are located within a 10-minute walking distance of **Harbour City**. It is just minutes' walking distance from numerous city attractions including the Hong Kong Cultural Centre, Hong Kong Museum of Art, Hong Kong Museum of History and the Space Museum. As a result, the number of people moving through and around the **Harbour City** area every day is often described as "incredible" by foreign visitors.

Retail occupancy at **Harbour City** held up firmly above 95 per cent throughout 2001. Despite the adverse economic conditions and fairly poor consumer sentiment, rental reversions turned positive during the fourth quarter. Rental income from the retail spaces for 2001 was \$993 million against \$1,012 million in 2000.

The property management team at **Harbour City** works hard to ensure retail tenants also benefit from other

value-added services. Using the "Shoppertainment" concept, the team aims to transform **Harbour City** and Canton Road into more than just a shopping hub. Outdoor live music performance "Music in the City" is highly popular during weekends and holidays. The "Harbour City Book Cafe" gives shoppers an opportunity to enjoy arts and be exposed to a full cultural spectrum. "Fashion In Motion" shows are crowd-pleasers and a good way for shoppers to keep up with the latest trends and designs. City'Super, the niche lifestyle specialty store, has been a big success and another draw to shopper traffic. In 2001, the 50 restaurants and food outlets in **Harbour City** in general also enjoyed healthy growth in business. Cova, Starbucks and Ye Shanghai are the latest members joining the elite group of restaurants and food outlets at **Harbour City**.

Constant expansion and re-merchandising in the trade mix



*"Music in the City" offers outdoor live music performances during weekends and holidays.*

and ongoing promotional efforts continue to attract shoppers as well as quality and prestigious brand names to **Harbour City** especially along Canton Road. In fact, Canton Road is fast becoming the "Champs Elysees" of Hong Kong with its cluster of upscale designer flagship stores such as Agnes b, D&G, Ferragamo, Gucci, Louis Vuitton and Miu Miu. In 2002,

## HARBOUR CITY

following their footsteps, Joyce celebrated the grand opening of its new Tsimshatsui shop along Canton Road. Prada will soon open its new shop there too, adding more glamour and flare to the area. Fashion and related accessories outlets presently occupy about 31.4 per cent of the total retail area in **Harbour City**.

### For the Future

Plans are moving ahead to ensure that **Harbour City** and the Tsimshatsui peninsula remain Hong Kong's most exciting and visually spectacular

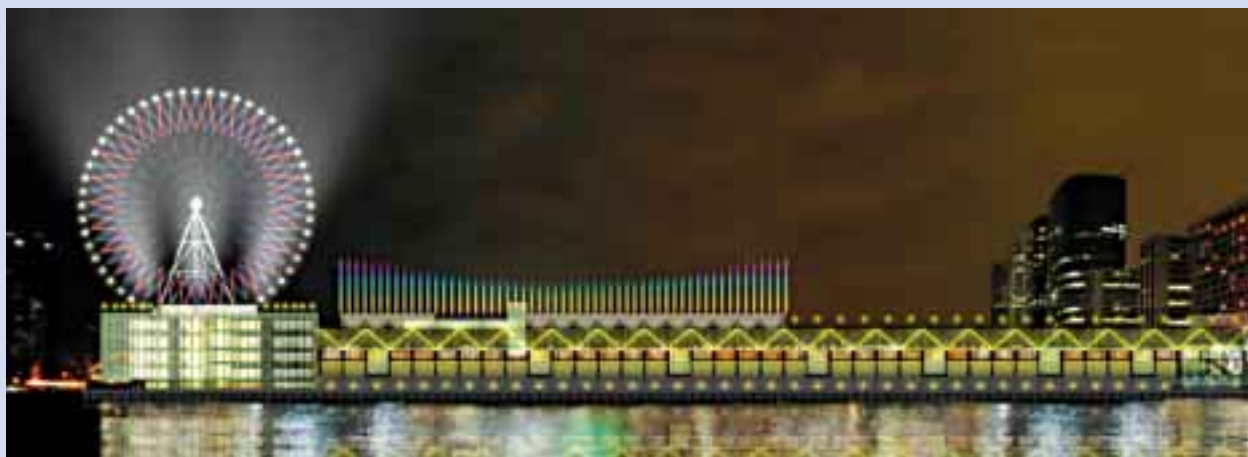
### Harbour City: Retail Tenant Mix (by Area and Rental)

as at December 31, 2001

	% by Area	% by Rental
Fashion & Related Accessories	31.4	45.5
Restaurant, Fast Food, F&B	18.0	9.5
Department Stores, Confectionery Products	15.0	11.4
Children's Wear & Related Trades, Toys	8.9	5.0
Leather Goods - Shoes, Bags, Luggage etc	5.9	9.1
Others	20.8	19.5
	100.0	100.0

spots. In 2001, the Group obtained the in-principle approval to build a Ferris Wheel at the tip of Ocean Terminal that will literally take riders out over the harbour. This exciting project will add critical mass to **Harbour City** as a retail and

entertainment destination, and will become a prominent feature of the Hong Kong skyline. When completed, it is sure to become a "must-visit" for residents and tourists alike and add to the traffic flow through **Harbour City**.



*The Group has obtained the in-principle approval to build a Ferris Wheel at the tip of Ocean Terminal.*

The Government and the Hong Kong Tourism Board will soon start a beautification project along the Tsimshatsui Promenade. Centred around a dragon theme, the project is expected to increase traffic to the area. The Kowloon-Canton Railway has begun building a link to the Tsimshatsui-“Star” Ferry area from its Hung Hom Station that will be completed in 2004. This link will make Canton Road an even more prominent location with an ideal transportation network. The Wharf Group’s “Star” Ferry is the key water link between Tsimshatsui and Hong Kong Island. Redevelopment of the “Star” Ferry’s pier on the Hong Kong side and redesign of its pier on the Kowloon side will further enhance “Star” Ferry’s importance as a major mode of local transport as well as a major tourist attraction.

#### Harbour City: Area/Occupancy/Anchor Tenants

	Area (sq ft)	Year-end Occupancy	Anchor Tenants
<b>Office</b>			
Gateway I - Tower 1 & 2	1,128,000	95%	- Ernst & Young - Nike - Sony - United Airlines
Gateway II - Tower 3 & 5	820,000	88%	- CMG Asia - Karstadt Quelle - Prudential - Schlumberger - Sears
Gateway II - Tower 6	750,000	45%	- AIA - DuPont - EMI - GlaxoSmithKline - JAL
Harbour City (Exclude Gateway I and II)	1,748,000	88%	- APL - Eagle Star - Hasbro - Hitachi - Mattel
<b>Service Apartment</b>			
Gateway Apartments	670,000 (499 units)	85%	
<b>Retail</b>			
Harbour City	1,901,000	96%	- City’ Super - Golden Gateway Multiplex - Gucci - I.T - Joyce - Lane Crawford - Louis Vuitton - Marks & Spencer - Polo Ralph Lauren - Prada - Toys“R”Us
<b>Hotel</b>			
The Marco Polo Hongkong Hotel	665 rooms	78% *	
The Marco Polo Gateway	438 rooms	84% *	
The Marco Polo Prince	396 rooms	91% *	

\* Average occupancy throughout the year

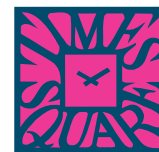




*Times Square represents some 20% of the Group's business assets.*

# TIMES SQUARE

時代



廣場

**Times Square** represents some 20 per cent of the Group's business assets.

A landmark property in Causeway Bay, Hong Kong's busiest shopping district, **Times Square** generated a strong recurrent rental income of more than \$900 million in 2001. Comprising one million square feet of top quality Grade A office space, a highly popular one-million-square-foot retail podium and over 700 carpark spaces, **Times Square** has been named one of Hong Kong's top ten tourist attractions by the Hong Kong Tourism Board.

## Offices

### 1.03 million square feet

The office rental market in Causeway Bay in 2001 generally experienced a significant decline from 2000 in light of uninspiring market conditions. Due to the superior quality of its office space, the average rental rate of **Times Square**'s new letting and renewal of office leases registered

only one per cent drop during 2001 when compared with an overall average decline of over 30 per cent for all office spaces in the area. This outperformance demonstrates that **Times Square**'s offices offer much better value than other properties.

**Times Square** offices managed to deliver double-digit growth of almost 21 per cent in rental revenue totalling \$328 million for 2001 as a result of improved average occupancy. Occupancy rates for the twin office towers increased steadily to about 92 per cent during the year. Core

tenants include well-known international corporations including AT&T, Coca-Cola, Motorola, NatWest, NCR, Shell and The Walt Disney Company.

## Retail

### 936,000 square feet

**Times Square**'s retail podium maintained its distinctively high occupancy rate of 98 per cent plus throughout 2001. Total revenue for the retail spaces in 2001 amounted to \$588 million as compared with \$600 million a year ago. During the year, almost 30 per cent of the total floor area came up for renewal

## Gross Revenue

	2001 HK\$M	2000 HK\$M
Office	328	271
Retail	588	600
	916	871

## Operating Profit

	2001 HK\$M	2000 HK\$M
Office	294	222
Retail	506	534
	800	756



# TIMES SQUARE

with the bulk of the renewals concluded at higher rates. More than 50 per cent of retail tenancies are due for renewal in 2002, and we expect positive rental reversions to continue. Opportunities will be taken to further refine tenant quality and trade mix. A host of new trendy retailers such as b+ab, i.t, Lamarthe and Natural Beauty Basic joined **Times Square** in 2001. Fashion related outlets



*Times Square's retail podium maintains a distinctively high occupancy of over 98%.*

## Times Square: Area/Occupancy/Anchor Tenants

	Area (sq ft)	Year-end Occupancy	Anchor Tenants
<b>Office</b>	1,033,000	92%	<ul style="list-style-type: none"> <li>- AT&amp;T</li> <li>- Coca-Cola</li> <li>- Disney</li> <li>- Lucent</li> <li>- Motorola</li> <li>- NatWest</li> <li>- NCR</li> <li>- Shell</li> </ul>
<b>Retail</b>	936,000	98%	<ul style="list-style-type: none"> <li>- Bally</li> <li>- Broadway</li> <li>- City' Super</li> <li>- Disney Store</li> <li>- Fortress</li> <li>- Lane Crawford</li> <li>- Marks &amp; Spencer</li> <li>- Max Mara</li> <li>- UA Cinema</li> <li>- Versace</li> </ul>

represent some 18 per cent of the total retail space.

With increased targeted marketing and promotional efforts, **Times Square's** shopping complex is the "hot spot" for action and entertainment on Hong Kong Island. As a result of this popularity and extremely heavy daily traffic, shops in **Times Square** stay open for business until 10 p.m. every night. The extension of trading

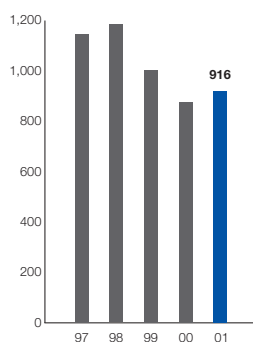
hours has been well-received by its 220-plus tenants. **Times Square** is also a favourite venue for exhibitions and social events. The New Year's Eve Apple Countdown normally attracts more than 50,000 visitors to celebrate and herald the arrival of the new year at the **Times Square** complex. This has been a Hong Kong landmark event since 1993.

The **Times Square** retail complex has been creatively

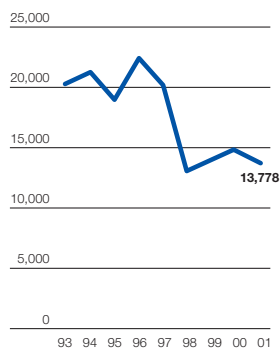


**Gross Revenue**

HK\$M

**Asset Value**

HK\$M



segmented into themed floors, thereby establishing several “mini-shopping-hubs” for specific types of goods and merchandise. For example, the seventh and eighth floors have formed a hub for electronic appliances and now become the preferred place for most locals as well as tourists to shop for audio-visual and other electronic products. Tenants range from general electrical appliances stores to highly specialized home theatre showrooms. The Food Forum consists of four consecutive floors housing 18 restaurants with a variety of cuisines. Restaurants there are heavily patronized from morning to late evening.



*Times Square is the “hot spot” for action and entertainment.*

Three other core offerings of **Times Square** are in themselves major destinations for shoppers — the luxury fashion and home furnishings retailer Lane Crawford, the niche lifestyle specialty store City’Super and the four-screen UA Times Square Cinema complex.

**Times Square: Retail Tenant Mix (by Area and Rental)**  
as at December 31, 2001

	% by Area	% by Rental
Restaurant, Fast Food, F&B	27.2	16.6
Department Stores, Confectionery Products	23.4	21.1
Fashion & Related Accessories	17.8	30.1
Consumer Electronic & Entertainment	12.4	8.0
Others	19.2	24.2
	100.0	100.0



*Sorrento Phase I was launched with excellent response in last November.*





## Wharf Estates Limited

### Development Division

#### Property Sales

With significantly lower financing costs and more affordable prices in 2001, there was some improvement in both primary and secondary residential property transactions. The rebound in primary sales was particularly noticeable, with a 20 per cent increase in total transactions over the previous year. This general improvement was reflected in the Group's sales activities.

Nelson Court, with 86 units on Waterloo Road in Kowloon, was launched in early 2001. The pre-sale was extremely well received with 95 per cent of units sold, generating total proceeds of \$365 million.

In November 2001, Sorrento Phase I, a joint-venture project above the MTR's Kowloon Station comprising 1,272 units in three towers, was launched with an initial target to sell 600 units.

The excellent response exceeded all expectations and total sales reached 920 units or 72 per cent of the entire 1,272 units. Proceeds totalled about \$3.5 billion by the end of 2001. Sales proceeds achieved in the first quarter of 2002 were \$700 million.

#### Projects Under Development

Following the successful sales of Nelson Court and Sorrento Phase I, Wharf Estates will continue to

be active in the residential sales market in 2002. Upcoming launches include Phase I of Bellagio and Sorrento Phase II.

Bellagio, the Sham Tseng site on the western shore of the New Territories, is a joint-venture development equally owned by Wheelock, New Asia Realty and the Group. With 2.8 million square feet in GFA, it is being developed into 3,354 units in eight towers under four phases.



*No.1 Plantation Road will be completed for lease by mid-2002.*



**Major Residential Developments**

Property	GFA (sq ft)	Total Units	% Owned	Status
Mountain Court	49,900	16	100%	Completed for Lease
Chelsea Court	43,000	20	100%	Completed for Lease
No. 1 Plantation Road	97,000	48	100%	Under Construction
Gough Hill Path	24,700	7	100%	Under Construction
Sorrento Phase I	1,296,000	1,272	33% *	Under Construction
Sorrento Phase II	1,235,000	854	33% *	Under Construction
Bellagio Phase I/II	1,418,000	1,704	33%	Under Construction
Bellagio Phase III/IV	1,381,800	1,650	33%	Under Design Planning
Kowloon Godown	2,300,000	—	**	Under Planning Submission
Yau Tong Godown	244,000	—	100%	Under Planning Submission
Yau Tong JV Project	10,843,000	—	15.6%	Under Planning Submission
* <i>Effective ownership</i>				
** <i>A joint venture with details under discussion</i>				

Bellagio directly faces the beautiful Tsing Ma bridge — the world's longest double-deck suspension bridge — and has a waterfront location. Ideally located, it takes only 15 minutes to get to Central, 20 minutes to the Hong Kong International Airport, and 20 minutes to the Hong Kong-China border. Construction work for all four phases is progressing according

to schedule. Completion of Phase I, covering 850 units in two towers, is scheduled for late 2002 and the pre-sale launch is planned for the second half of 2002.

Sorrento is equally owned by a five-member consortium comprising Wheelock, New Asia Realty, Realty Development, Wharf and Wharf's subsidiary

Harbour Centre Development. Total development area for the two phases is 2.5 million square feet, with 2,126 units. Completion of Phase II, two towers consisting of 854 units, is expected in the first quarter of 2004. The soft-launch or pre-sale may start as early as the fourth quarter of 2002.

Two Peak properties on The Peak on Hong Kong Island, Mountain Court and Chelsea Court, were completed in 2001 and have been leasing well in the high-end luxury rental market. We expect to complete the property at No.1 Plantation Road by mid-2002. Redevelopment for a fourth property, 3-5 Gough Hill Path, is also progressing according to schedule. The Wharf Peak Portfolio has a total GFA of 284,000 square feet.

After the successful sale of various development projects totalling 1.1 million square feet, including Galaxia, Serenade

Cove and Nelson Court, Wharf acquired in July 2001 a 15.6 per cent interest in a consortium to develop a property in Yau Tong, Kowloon. Subject to approval of the planning application, this development is estimated to have attributable 1.6 million square feet in GFA.

## TOTAL DEVELOPMENT PORTFOLIO EQUALS 5.6 MILLION SQUARE FEET

### Management

Mr David Lawrence returned to Hong Kong in April 2002 as an Executive Director of the Group

and as the Executive Director of Wharf Estates' Development Division overseeing the Group's property development activities in Hong Kong. Mr Lawrence was the former head of Richard Ellis in Singapore between 1985 and 1991, and he is the chief executive officer and managing director of Marco Polo Developments Limited in Singapore, a Wheelock subsidiary.

The development team, which includes Mr T Y Ng and Mr Ricky Wong, will maintain a tight operating structure, with "develop and sell" as its business model. Wharf Estates' strategy to focus on quality rather than quantity will continue as it has demonstrated an ability to yield better returns to shareholders.



*Mountain Court at 11 Plantation Road has been leasing well in the high-end luxury rental market.*



*Wharf China is well positioned to benefit from China's fast growing economy.*



# WHARF CHINA LIMITED



Wharf China Limited

## Macro Economics

China is one of world's fastest growing economies. Performance data indicate annualized GDP growth of seven per cent, anticipated foreign direct investment (FDI) of US\$65 billion in 2002 and forex reserves approaching US\$300 billion by the end of 2002. China has become the focus of global economic development.

The Central Government in Beijing has adopted relaxed monetary and fiscal policies to stimulate domestic consumption to help sustain a seven per cent growth in 2002. China's official entry into the WTO in December 2001 is widely expected to be a critical factor in the country's growth prospects over the coming decade, despite the fundamental adjustments required in the state-owned-enterprise sector. In anticipation of this WTO-inspired growth, Asian and Western multi-nationals began moving into

Shanghai and other major cities. As a result, Shanghai Grade A office rental rates were up by more than 20 per cent in 2001, with a substantial improvement in the overall vacancy level. This influx bodes well for the Group's China properties.

## Management

Mr Gonzaga Li, now the Group's Senior Deputy Chairman, will focus on China and head the Group's China team as Chairman and Chief Executive of Wharf China Limited. Supported by a portfolio of projects in key locations including the **Times Square** properties in Beijing and Shanghai, Wharf China is well positioned to benefit from further property and hotel opportunities arising from China's growth. It will also seek to develop distribution and logistics businesses using Wharf's existing platforms as discussed later in this report.

## Investment

Excluding **Modern Terminals** which is a standalone investment with its debts non-recourse to its shareholders, Wharf China's investment up to the end of 2001 was \$3.6 billion. Capital expenditure earmarked for the commenced projects amounts to \$2.1 billion.



*Gonzaga Li, Chairman and Chief Executive of Wharf China Limited.*

## WHARF CHINA LIMITED

### MARCO POLO HOTELS

The Marco Polo Hotel Group now has a portfolio of seven hotels throughout Asia. The Marco Polo Hongkong Hotel, The Marco Polo Gateway and The Marco Polo Prince located along Canton Road in Hong Kong are owned by the Group. The hotels in Saigon, Davao, Xiamen and Beijing are operated under management contracts.

For Marco Polo Hotels, last year's most exciting event was the opening of The Marco Polo Beijing in December. This is the second Marco Polo hotel in

China, following the 350-room The Marco Polo Xiamen which opened in November 1996.

Location has always been the most critical factor for hotel business anywhere in the world, and The Marco Polo Beijing's prime location will definitely enhance its future. Located at 6 Xuanwu Men Nei Avenue, Xi Cheng District, this 300-room, 10-storey hotel is three blocks from Tiananmen Square and the Great Hall of the People, and a short walking distance to the Bank of China's new headquarters and the Xidan subway station. Together with the nearby Beijing Capital Times

Square with its Grade A office space and modern shopping complex, the two properties should create interesting synergy in attracting customer flow and business activities.

With China's WTO entry and Wharf's presence in Beijing and Xiamen, there exists a good opportunity to roll out the Marco Polo Hotel brand and business model in other cities in China.

### PROPERTY

Wharf China's mission is to develop and manage high-quality investment properties in major cosmopolitan cities in China through its successful brand "Times Square".

Beijing Capital Times Square is a retail and office development with 1.3 million square feet in GFA, and Shanghai Times Square is a retail, office and apartment development with 1.2 million square feet in GFA. Both projects have excellent locations.



*From left: Michael Kalyk, Gonzaga Li*

The overall occupancy rate for the two **Times Square** complexes improved to in excess of 70 per cent since they came on stream in 2000, which will translate into a meaningful contribution to the Group going forward. Annual rental income is now close to \$200 million.

### New Projects

In 2001, the Central Government committed significant resources to promote its “Go West” master plan. As a result, fresh investments as well as demand for high quality office and residential premises within that region are likely to increase. Chongqing Times Square, in Sichuan province, the Group’s third **Times Square** project, is currently under construction and is well positioned to benefit from the Go West emphasis. This retail, office and residential development has a total GFA of 1.6 million square feet and an estimated construction cost of approximately \$1 billion. Together with the **Times Square** properties in Beijing and

Shanghai, this project will bring the total **Times Square** footage in Mainland China to 4.1 million square feet.

In Shanghai, Shanghai Wheelock Square, located on top of a major subway station along Nanjing Xi Road, is presently under planning with 1.6 million square feet in GFA. Targeted completion for the whole development is expected in 2006. This will be a prime office building in the

centre of Shanghai and will house the Group’s China offices.

Construction work for two other projects located along Huai Hai Xi Road is scheduled to commence in 2002. Parc Royal will have a GFA of 783,000 square feet, while Wellington Garden will have a GFA of approximately 572,000 square feet. Completion of these two developments is expected to be in 2005.

## TIMES SQUARE AND MARCO POLO HOTEL BRANDS NOW ESTABLISHED IN KEY CITIES

### China Project List

	Project Nature	GFA (sq ft)	Status	Completion
Beijing Capital Times Square	Commercial	1,295,000	Completed for Lease	
Shanghai Times Square	Commercial/Residential	1,211,000	Completed for Lease	
Chongqing Times Square	Commercial/Residential	1,607,000	Under Construction	2004
Shanghai Wellington Garden	Residential	572,000	Under Planning	2005
Shanghai Parc Royal	Commercial/Residential	783,000	Under Planning	2005
Shanghai Wheelock Square	Commercial	1,575,000	Under Planning	2006





*Modern Terminals celebrates three decades of service excellence in 2002.*

## Logistics

# MODERN TERMINALS LIMITED



### Operating Environment

During 2001, overall trade activities slowed dramatically as a result of the softening global economy. However, supported by the resilient China exports, the whole South China region managed to register a positive growth rate of 2.8 per cent in container volume. Although the marginal growth in 2001 was substantially lower than the 17 per cent growth rate in 2000, the South China region's performance in terms of TEUs handled was far better than that of most other regions in the world.

While the Kwai Chung and Shenzhen ports have been contributing by and large the vast majority of South China's throughput volume, the two locations performed quite differently in year 2001. Due to lower tariff rates and the availability of new capacity, Shenzhen ports outperformed Kwai Chung in 2001 by gaining an additional

836,000 TEUs in throughput volume, representing an increase of 25 per cent over 2000. During the same period, Hong Kong's Kwai Chung terminals actually showed a decline of four per cent in TEUs handled.

In view of Hong Kong's higher cost but much more efficient and predictable operating structure, time critical exports tend to go through Kwai Chung, whereas others would make use of the Shenzhen ports. Services being offered by the two locations have been

differentiated into value-added services and commodity type services.

### Performance

In February 2001, Wharf increased its shareholding in **Modern Terminals** to 55.3 per cent from 50.8 per cent. The value of Wharf's investment in **Modern Terminals** now represents more than 10 per cent of the Group's business assets. A leading operator of value-added container terminal services in the South China region, **Modern Terminals** maintained its 2001 profit at the

### Key Operating and Financial Highlights

	2001	2000	1999	1998	1997
Container Handling Capacity (TEUs in millions)	4.03	3.70	3.40	3.40	3.17
Throughput (TEUs in millions)	3.52	3.36	2.82	2.51	2.04
Headcount	1,179	1,184	1,294	1,328	1,336
TEUs per Headcount	2,985	2,840	2,177	1,889	1,525
Market Share	30.7%	28.6%	27.1%	26.3%	21.6%



## MODERN TERMINALS LIMITED

previous year's level due to increased market share and enhanced productivity.

### Productivity

Coping with the challenges outlined above, **Modern Terminals'** professional management team, under the able leadership of Mr Erik Christensen, has been successful in implementing numerous measures to re-engineer the company into a customer-focused organization with substantial improvement

in efficiency and productivity. Since 1997, the average cost per TEU handled has been reduced by as much as 50 per cent, and staff productivity in terms of TEUs per headcount increased to 2,985 from 1,525, representing a productivity gain of almost 100 per cent.

Despite the mild drop in Kwai Chung's throughput volume in 2001, **Modern Terminals** maintained its trend of persistent growth since 1998. By delivering a growth of 4.7

per cent in the number of TEUs handled in 2001, **Modern Terminals'** market share in Kwai Chung expanded to 30.7 per cent from 28.6 per cent. Over a five-year period, market share has increased from 21.6 per cent. During the year under review, trans-Pacific and intra-Asia routes showed growth of five per cent and two per cent respectively, but were offset by a five per cent decline in European traffic. Traffic with other regions remained fairly stable.



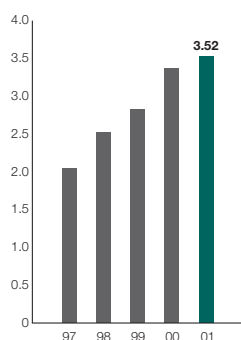
*From left: Erik Christensen, Gonzaga Li*

As one of the world's most efficient container terminal operators, **Modern Terminals'** ability was further proven by a new world record set in February 2001 during which 1,884 containers were handled in 5 hours and 36 minutes, representing on average 336 TEUs handled per berthing hour.



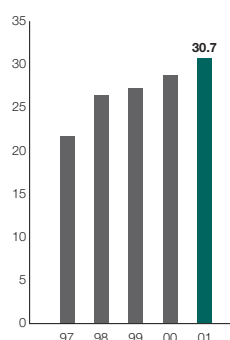
Throughput

Million TEUs



Market Share

%



### New Projects

In China, **Modern Terminals** obtained the in-principle approval in February 2001 from the Central Government in Beijing for its plan to take up a 20 per cent interest in the Shekou Container Terminal 2 project.

In Hong Kong, due to the initial delay in dredging works,

the completion date for the first berth of Container Terminal 9 (CT9) project will be delayed to early 2003. CT9 is being developed by a

consortium of **Modern Terminals**, Hongkong International Terminals Limited and Asia Container Terminals (ACT) Limited.

Upon completion of the CT9 project, together with the company's further investments in and enhancements of its existing facilities, **Modern Terminals** will have a total capacity of 5.5 million TEUs. This more than 30 per cent increase in capacity will provide meaningful economies of scale and further opportunities for productivity gains. After the swap of two berths in CT8 with ACT is effected, a configuration of four contiguous berths in CT9 will provide additional synergies to **Modern Terminals**.



*As one of the world's most efficient container terminal operators, Modern Terminals set a new world record in February 2001.*

PROFIT MAINTAINED THROUGH INCREASED  
MARKET SHARE AND ENHANCED  
PRODUCTIVITY — NOW 10 PER CENT OF  
GROUP'S BUSINESS ASSETS



*Hong Kong Cable's state-of-the-art Digital News Centre.*



# i-CABLE COMMUNICATIONS LIMITED



i-CABLE's unique and powerful operating leverage translated a 17 per cent increase in turnover into a 39 per cent EBITDA growth and a 735 per cent net profit growth, with broadband access emerging as a key growth driver. The positive free cash flow reported after capital expenditure allowed net cash to stay at a level above \$1.5 billion. While many companies in the industry are still scrambling to bridge their funding gaps, i-CABLE's capital funding requirement has already peaked. This exceptionally strong financial position, together with the company's very competitive incremental cost structure, has provided i-CABLE with a comfortable cushion to compete in the marketplace.

## Pay TV

Rampant piracy slowed both subscriber and revenue growth during 2001 but Pay TV still reported an operating profit of

\$349 million, representing an increase of 66 per cent over 2000. Newly licensed operators have so far posed little competitive threat, and i-CABLE will continue to build on its strategic market position and focus on enhancement of programming, distribution, marketing and customer service.

Total Pay TV subscribers exceeded 560,000 at the end of 2001. Measures were

introduced in the third quarter of the year to counter piracy, including software upgrades for the encryption of the analogue service and acceleration of a much more secure digital service to replace analogue. These measures have helped reverse the steady trend of revenue erosion during the first three quarters and further efforts will be stepped up in 2002. The analogue service will be shut down and close to half of the homes passed will have



*The Chief Executive of the Hong Kong Special Administrative Region Tung Chee-hwa at the opening of the Digital News Centre in April 2002.*

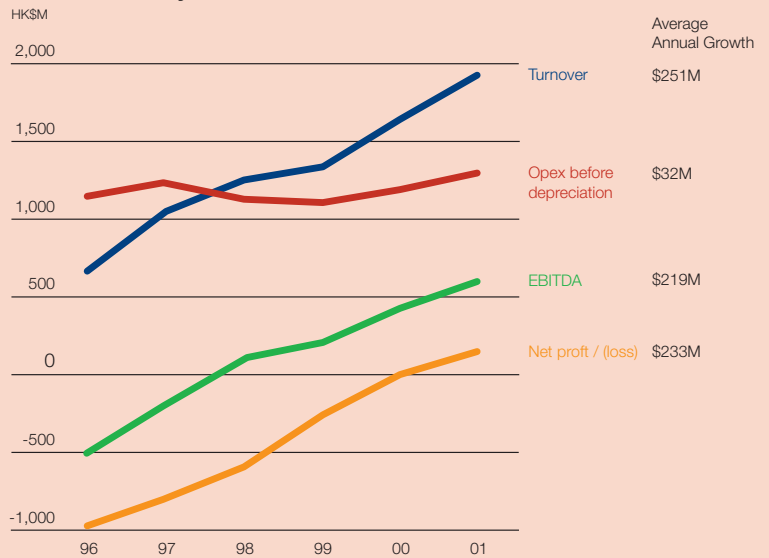


# i-CABLE COMMUNICATIONS LIMITED

been converted to the new digital service by the middle of 2002. At the same time, concerted efforts are being made to seek more effective legislative protection in Hong Kong and tighter enforcement on both sides of the border.

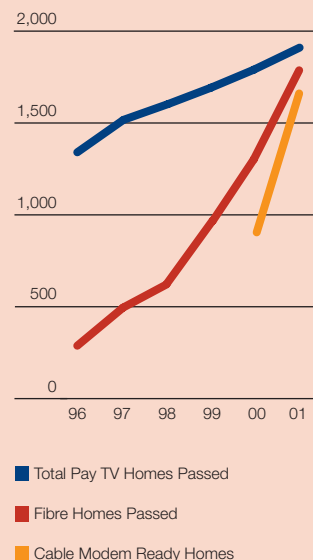
In addition to digitisation of its transmission, **i-CABLE** is also digitising its production and broadcasting facilities. Digitisation will not only bring

## Growth Summary



## Network Infrastructure

In thousands



greater efficiency to programme production, but will also facilitate multimedia content development, expand channel capacity and enhance revenue potential. In addition, it will pave the way for the introduction of interactive television and transactional services when the technology and market are ready.

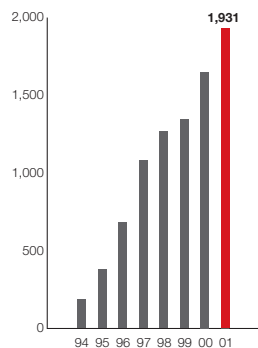
## Internet and Multimedia

With its estimated market

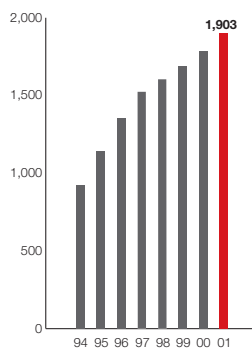
share growing rapidly to about 30 per cent in the residential sector, **i-CABLE**'s position as one of the two largest broadband service providers in Hong Kong was further consolidated in 2001. The broadband business broke into net profitability in the second half of 2001, when competitors are still in search of EBITDA breakeven, and became one of the first broadband ISPs in the world, if not the only one, to

**Total Turnover**

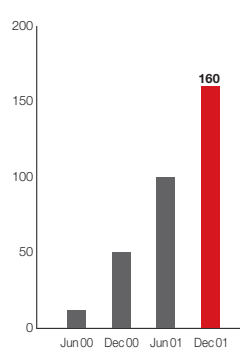
HK\$M

**Total Homes Passed**

In thousands

**Broadband Subscribers**

In thousands



be profitable. Once again, i-CABLE's strategic market position and early mover advantage proved to be a very significant competitive edge.

The broadband access subscriber base tripled to 160,000 during 2001, which helped turnover more than triple to \$336 million. Due to its very competitive cost structure, an EBITDA margin of 28 per cent was achieved for the full year. Significantly,

### THREE START-UPS ACHIEVE PROFITABILITY AND STRONG MARKET POSITIONS — NOW 10 PER CENT OF GROUP'S BUSINESS ASSETS

EBITDA margin rapidly improved to 48 per cent in the fourth quarter of the year and a small operating profit was achieved in the second half of the year. With the rapid growth of the overall penetration of broadband in the market and

i-CABLE's strategic competitive positioning, this business is expected to continue to represent a growth engine in the next few years.

In the meantime, new products are being considered to upgrade this service to further enhance operation efficiency as well as to facilitate integration with future voice services.



*Stephen Ng, Chairman and Chief Executive Officer of Wharf Communications Limited.*





*Wharf New T & T reported its first net profit in the year 2001.*



# WHARF NEW T&T LIMITED



In October 2001, the name of New T&T was officially changed to **Wharf New T&T** to further enhance the company's profile. The year 2001 was a major milestone year for the Group's telecommunications business. **Wharf New T&T's** goal of transforming itself from low-value IDD into a high-value FTNS operator finally paid off. **Wharf NewT&T** broke into profitability with its first-ever net profit of \$8 million.

## Overall Performance

Net revenue increased by 34 per cent to \$1,089 million and EBITDA doubled to \$227 million, representing a healthy EBITDA margin of 21 per cent. Net profit improved by \$76 million from a loss of \$68 million in 2000. Revenue from fixed lines increased by 75 per cent to \$703 million, whereas IDD revenue declined by seven per cent to \$386 million. Overall gross profit margin in 2001 improved to 56 per cent from 51 per cent for the

previous year. Given the high rate at which the customer base grew, operating expenses increased by 26 per cent and employee headcount also rose by 22 per cent to 800. However, efficiency enhancement measures are expected to slow down the rise in operating expenses in the coming years relative to business growth.

Total installed fixed lines grew from 140,000 to approximately 240,000 by the end of 2001, representing an annual growth rate of 70 per cent. After tripling the installed base in 24 months, **Wharf New T&T**

now holds a six per cent share of the total fixed-line market in Hong Kong. The total volume of outgoing IDD minutes in 2001 also reached 320 million minutes, more than double the 1999 figure.

Fixed lines accounted for 65 per cent of total net revenue, up from 49 per cent a year ago and 27 per cent two years ago. In particular, high-value data lines represented over 40 per cent of fixed line revenue and was the fastest growing part of the business.

## Results Summary

	2001 HK\$M	2000 HK\$M	Change %
Turnover	1,089	814	34
Cost of Sales	(483)	(400)	21
Gross Profit	606	414	46
Operating Expenses	(379)	(301)	26
EBITDA	227	113	101
ITD&A	(219)	(181)	21
Profit/(Loss)	8	(68)	112

## WHARF NEW T&T LIMITED

### Business Sector

Although the general business environment was unfavourable during most of 2001 and business closures and down-sizing were prevalent, **Wharf New T&T's** net revenue from the business sector increased by 35 per cent to \$918 million, which accounted for 84 per cent of the company's total revenue. Fixed line revenue grew by 70 per cent to \$658 million and accounted for 72 per cent of total revenue for the sector. IDD revenue fell by 12 per cent to \$260 million.

During the year under review, a major contract was signed to provide Hong Kong Securities Clearing Company Limited with a secure and dedicated telecommunication infrastructure solution to upgrade its Central Clearing and Settlement System to a new IP-based CCASS/3 wide area network. This represents one of the largest and most critical data networks in Hong Kong and connects into about 600 securities firms.



*Wharf New T&T's iDataCentre is equipped with an advanced and secure infrastructure to serve the business community.*

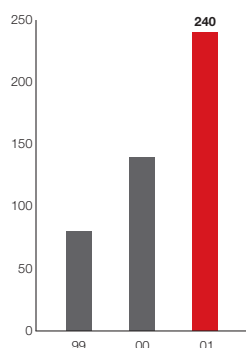
Completion of this project is expected later this year.

This was followed by an important contract for FinNet with the Securities & Futures Commission. FinNet is the

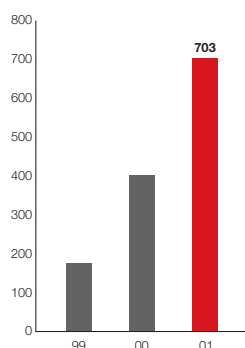
financial network which interconnects all banking, securities and licensed financial institutions as well as Government financial organizations to facilitate the exchange of financial

**Fixed Line Growth**

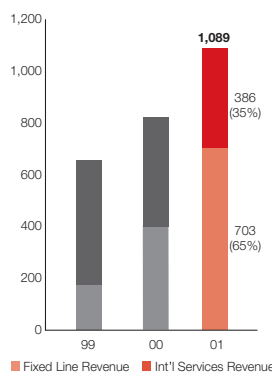
In thousands

**Fixed Line Revenue**

HK\$M

**Total Revenue**

HK\$M



and securities information. This project is expected to induce further business opportunities in the finance sector.

Among telecom carriers and service providers, **Wharf New T&T** achieved a market share of 35 per cent of all dial-up ISP traffic and provided hosting to 55 per cent of all active IDD operators in Hong Kong. Moreover, the company has made very satisfactory inroads into the Financial Services Provider (FSP) sector and is gaining an increasingly significant share of the demand from FSPs. The company was also able to capture more than its fair share in the provision of high bandwidth backhaul and International Private Leased Circuits, particularly to the Mainland.

With the 52 per cent growth in business fixed lines to just under 200,000 lines, **Wharf New T&T** holds a 11 per cent share of the business market. While the

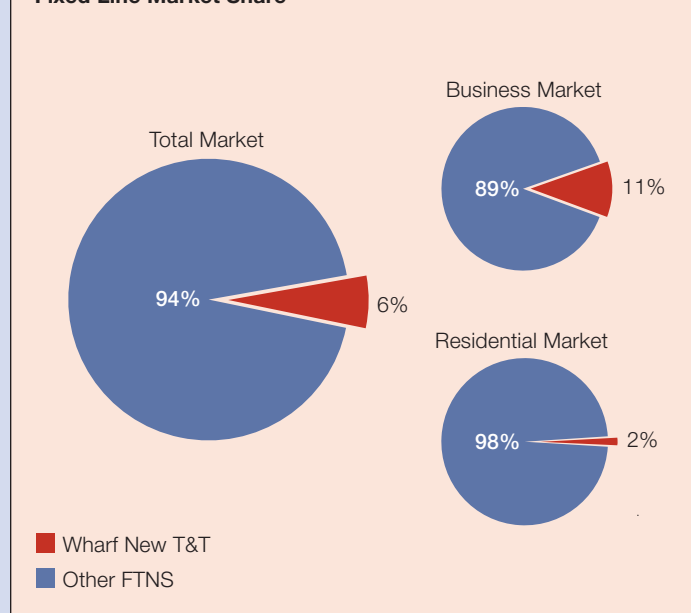
company's emphasis on business fixed-lines, both voice and data, will definitely continue, management is now targeting a 15 per cent share of the business market by the end of 2002.

**Residential Sector**

Although the overall market was in decline in 2001, with total fixed line volume contracting by two per cent and total IDD value contracting as well, **Wharf**

**New T&T's** net revenue from the residential sector increased by 30 per cent to \$170 million. Fixed line revenue more than tripled to \$45 million and accounted for 26 per cent of total revenue for the sector. IDD revenue rose by 7 per cent to \$125 million.

The net installed base of fixed line more than tripled to exceed 40,000 lines at the end of 2001

**Fixed Line Market Share**



## WHARF NEW T&T LIMITED

to represent a market share of about two per cent. New and innovative products that returned outstanding growth during 2001 included WebTone, which provides dial tone for Internet access, and JONR, a value-added mobile roaming service. Volume

increased rapidly during the year and there are no signs of it slowing down.

### **Network & Customer Operations**

An additional 312 kilometres of fibre were built during the year, taking the total length

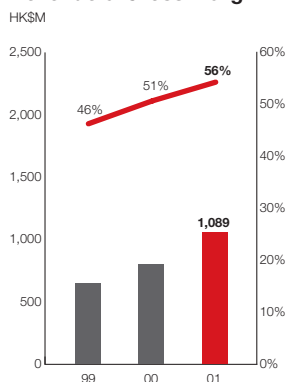
of the company's fibre to 1,333 km. Furthermore, two domestic submarine fibre routes were completed from Tong Fuk in Lantau to Chung Hom Kok on Hong Kong Island and from Chung Hom Kok to Sandy Bay — the biggest ever domestic submarine cable project in Hong Kong to provide backhaul diversity for international submarine cables landing on our shores.

After aggressively rolling out network over the past few years, **Wharf New T&T** is now able to provide fixed lines to about 90 per cent of the residents on Hong Kong Island and close to half of those in Kowloon, Tsuen Wan and Kwai Chung. Rollout will accelerate in 2002 and 2003 to the remaining parts of Hong Kong, including the New Territories.

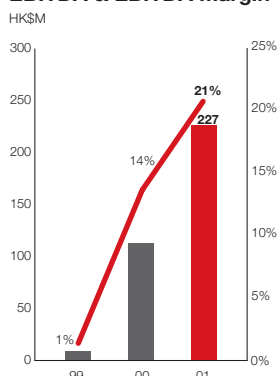


*The name of New T&T was officially changed to Wharf New T&T in October 2001.*

## Revenue &amp; Gross Margin



## EBITDA &amp; EBITDA Margin



In preparation for new FTNS operators entering the market in 2003, **Wharf New T&T's** selling capability, both direct and contracted, as well as sales fulfilment and after-sales service have all been strengthened. In order to compete more successfully, measures are being taken to understand the customer better, enhance existing products, develop new products, streamline operating processes, improve customer satisfaction and enhance efficiencies. These measures will help reduce operating costs even further although they are already lower than those of our principal competitor.

As **Wharf New T&T** provides increasingly higher value services to customers, demand and expectations for a highly reliable yet flexible network have also risen significantly. By constantly

sharpening the company's operating efficiency and cost base, the Group's professional telecommunications team will continue its efforts to enhance the company's performance to meet such rising expectations as well as to penetrate the market with productivity and speed.



# MANAGEMENT DISCUSSION AND ANALYSIS

## (I) Review of 2001 Results and Segmental Performance

The Group reported a profit attributable to shareholders of HK\$2,519 million for the year, compared to a restated profit of HK\$2,494 million in 2000, an increase of 1%. Earnings per share were HK\$1.03, compared to HK\$1.02 recorded last year.

Turnover for the year under review was HK\$11,725 million, a decrease of 2% from HK\$12,023 million last year. In spite of the difficult economic environment, the Group has continued to report consistent and robust growth in its CME (Communications, Media and Entertainment) business segment, which achieved total revenue of HK\$3,157 million in 2001, an increase of HK\$544 million or 21%, as a result of increase in revenue from Pay TV, Internet multimedia and telecommunication services.

Internet revenue grew by HK\$227 million or tripled with the rapid growth in Broadband subscribers being the driving force while Pay TV revenue grew by only HK\$54 million or 4%. The combined impact of continued growth in Pay TV and Internet related subscribers of the i-CABLE group increased its group revenue by 17% to HK\$1,931 million. Wharf New T&T increased its telecommunication revenue by 34% to HK\$1,089 million as revenue from fixed-line telephony services increased by 75% to HK\$703 million and accounted for 65% of its total revenue. Although operating in lacklustre market conditions, the Property Investment segment also managed to report revenue growth of 8% to HK\$3,889 million as a result of the pick up of new tenants for newly marketed properties at Gateway Tower 6, Gateway Apartments, Beijing Capital Times Square and Shanghai Times Square during 2001 which was encouraging. The Logistics segment reported a slight revenue reduction of 3% to HK\$3,348 million. The significant reduction in property sales has contributed to the decrease of the Group's total revenue growth for the year under review.

Operating profit before depreciation, amortisation, interest and tax ("EBITDA") for the year under review was HK\$6,138 million, representing a decrease of HK\$437 million, or 7% from HK\$6,575 million in 2000. Depreciation and amortisation for the year was HK\$1,086 million (including the amortisation of goodwill of HK\$22 million), increased slightly by 5% over last year.

Operating profit before borrowing costs for the year was HK\$5,052 million, a decrease of 9% from HK\$5,543 million in 2000 as a result of the mixed performance among the Group's business segments. The CME segment's operating results recorded significant growth of HK\$254 million to HK\$312 million, compared with a marginal profit of HK\$58 million in 2000. The i-CABLE group improved its operating profit by HK\$187 million to HK\$180 million due to rapid revenue growth coupled with disciplined cost control. Wharf New T&T recorded a turnaround profit of HK\$8 million from loss of HK\$68 million in 2000. Operating profit of Property Investment segment increased by 7% to HK\$2,736 million. Contributions from the Logistics segment decreased marginally while the Property Development segment recorded an operating loss of HK\$88 million, compared with a profit of HK\$198 million which was mainly derived from the sale of Serenade Cove units in 2000. The operating profit from Investment segment decreased significantly from HK\$874 million in 2000 to HK\$308 million in 2001 mainly due to a net loss of HK\$290 million on disposal of investment securities and interests in associates recorded in 2001 compared with a profit of HK\$776 million in 2000.



Net borrowing costs charged for the year were HK\$1,106 million, decreased substantially from HK\$1,593 million incurred in 2000 as a result of interest rate cuts during the year. The charge was after capitalisation of HK\$189 million for the current year under review compared to HK\$346 million in 2000. Net operating profit for the year is HK\$3,946 million, similar to last year's level.

Net other charges in 2001 amounted to HK\$99 million, compared to HK\$136 million in 2000. Net other charges in 2001 represented net provisions for impairment in value of non-trading securities of HK\$438 million partly set off by the net write-back of provisions of HK\$339 million for properties for development and for sale. The net provisions of HK\$438 million include a deficit of HK\$358 million transferred from the investments revaluation reserves of which HK\$343 million was brought forward from previous years in accordance with the Group's accounting policy on accounting for investments in securities. In 2000, provisions for impairment of non-trading securities and provisions for properties under development and for sale amounted to HK\$37 million and HK\$99 million respectively.

The share of losses of associates was HK\$281 million compared to HK\$154 million in 2000. The attributable losses in both years were mainly the results of the impairment provisions made by an associate in respect of a property development, namely, Bellagio.

The Group's profit before taxation was HK\$3,566 million, decreased slightly from last year's profit before taxation of HK\$3,660 million.

The taxation charge for the year under review was HK\$403 million compared to HK\$435 million for 2000.

Minority interests were HK\$644 million compared to HK\$731 million for 2000.

## **(II) Liquidity and Financial Resources**

As at December 31, 2001, the Group's shareholders' funds totalled HK\$54,645 million, a decrease from HK\$57,950 million at December 31, 2000 mainly due to the downward revaluation of the Group's investment and hotel property interests. On that basis, the consolidated net asset value of the Group at December 31, 2001 was HK\$22.33 per share, compared to the restated net asset value of HK\$23.69 per share at the end of 2000.

For the year under review, net cash generated from the Group's operating activities amounted to HK\$4.5 billion. Other investing activities included expenditure of HK\$3.9 billion mainly on purchases of fixed assets (comprising expenditure for broadcasting and communication equipment for the Group's communication business, development expenditure for the Container Terminal 9 and various property development projects), the purchase of an additional interest of 4.5% in Modern Terminals Limited and the placements of long term deposits. Included in receipts from investing activities is HK\$3.1 billion arising mainly from repayments of net advances from associates, the disposal of the 26.7% interest in The Cross-Harbour (Holdings) Limited, net proceeds from disposals of investment securities and uplift of pledged deposits.

As at December 31, 2001, the ratio of net debt to total assets marginally increased to 23% from 22% at December 31, 2000. The Group's net debt slightly increased from HK\$19.5 billion in 2000 to HK\$19.8 billion in 2001. This was made up of HK\$23.9 billion in debts less HK\$4.1 billion in deposits, debt securities and cash. Included in the Group's net debts were loans of HK\$992 million borrowed by non-wholly owned subsidiaries, Modern Terminals Limited and Harbour Centre Development Limited. These loans are non-recourse to the Company and other subsidiaries of the Group.

High liquidity was sustained in the banking market during 2001. Capitalising on this opportunity, the Group arranged an aggregate of HK\$11.65 billion loan facilities to refinance a number of its loan facilities with a substantial reduction in interest costs and on more favourable terms such as longer maturities, more lenient covenants and the inclusion of revolving conditions. In addition, a HK\$3.4 billion project loan facility relating to the development of Sorrento (Kowloon Station Package II), in which the Group has a 40% interest, has been completed at a lower interest margin to replace the previous facility of HK\$2.2 billion. A project loan facility of HK\$3.8 billion relating to the development of Bellagio (San Miguel Site), in which the Group has a one-third interest, was also completed in late 2001.

Excluding the project loans for Sorrento and Bellagio which are undertaken by the associates, the Group's available committed loan facilities and debt securities amounted to HK\$34.2 billion and uncommitted facilities amounted to HK\$2.5 billion. Total debt in the amount of HK\$23.9 billion was outstanding at December 31, 2001. The maturity profile of the Group's total debt at December 31, 2001 is analysed as follows:

Debt Maturity	HK\$ Billion	
Repayable within 1 year	6.9	29%
Repayable between 1 to 2 years	0.4	2%
Repayable between 2 to 3 years	10.3	43%
Repayable between 3 to 4 years	1.0	4%
Repayable between 4 to 5 years	2.6	11%
Repayable after 5 years	2.7	11%
<hr/>		
– Secured	4.8	20%
– Unsecured	19.1	80%
Total	23.9	100%

As at December 31, 2001, the banking facilities of the Group were secured by mortgages over certain investment properties with carrying value of HK\$19,171 million. At December 31, 2000, the banking facilities were secured by mortgages over investment properties of HK\$20,413 million and other land and buildings of HK\$910 million.

As the Group's debts are primarily denominated in Hong Kong and US dollars and the US dollars loans have been effectively swapped into Hong Kong dollar loans by forward exchange contracts, there is no significant exposure to foreign exchange rate fluctuations.

An analysis of the Group's total debts by currency at December 31, 2001 is shown as below:

	<i>HK\$ Billion</i>
Hong Kong Dollar	16.0
United States Dollar	7.0
Other currencies	0.9
	23.9

The use of financial derivative products is strictly controlled. The majority of the derivative products entered into by the Group were used for management of the Group's interest rate exposures.

The Group maintained a reasonable level of surplus cash, which was denominated principally in Hong Kong and US dollars, to facilitate the Group's business and investment activities. As at December 31, 2001, the Group also maintained a portfolio of long term investments, primarily in blue-chip securities, with a market value of HK\$1.0 billion.

### **(III) Employees**

The Group has approximately 9,300 employees. Employees are remunerated according to nature of the job and market trends, with a built-in merit component incorporated in the annual increment to reward and motivate individual performance. Total staff costs for the year amounted to HK\$1,987 million.



## DISCLOSURE OF FURTHER CORPORATE INFORMATION

Set out below is information disclosed pursuant to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”):

### (A) Biographical Details of Directors and Senior Managers

#### (I) Directors

**Peter K C Woo**, GBS, JP, Chairman (Age: 55)

Mr Woo has resumed the role of Chairman after having formerly served as Chairman of the Company from 1986 to 1994. He is also the chairman of Wheelock and Company Limited (“Wheelock”) which is deemed under the Securities (Disclosure of Interests) Ordinance (the “SDI Ordinance”) to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

Mr Woo was appointed a Justice of the Peace in 1993 and awarded the Gold Bauhinia Star in 1998 by the Hong Kong SAR Government. He has for many years been actively engaged in community and related services, both locally and in the international arena, and has held various Government appointments. He has been the Government-appointed chairman of the Hong Kong Trade Development Council since October 2000 and had served as the chairman of Hospital Authority from 1995 to 2000 and the council chairman of Hong Kong Polytechnic University from 1993 to 1997. He is currently the chairman of the Hong Kong Environment and Conservation Fund Committee set up in 1994 which he co-funded with the Government. He also served as a deputy chairman in 1991 to Prince of Wales Business Leaders Forum, as a member of the International Advisory Council of J.P. Morgan Chase & Co., National Westminster Bank, Banca Nazionale del Lavoro, Elf Aquitaine of France and General Electric of America. He has received Honorary Doctorates from various universities in the USA, Australia and Hong Kong.

**Gonzaga W J Li**, Senior Deputy Chairman (Age: 72)

Mr Li joined Wharf in 1980 as a Director and was appointed as general manager in 1982. He became Deputy Chairman and Managing Director in 1989. He was appointed Chief Executive in September 1992 and became Chairman in 1994. He relinquished the title of Chairman and Chief Executive and assumed the title of Senior Deputy Chairman of the Company in April 2002. Mr Li is also the senior deputy chairman of Wheelock and the chairman of Harbour Centre Development Limited (“HCDL”), New Asia Realty and Trust Company, Limited (“New Asia”), Wharf China Limited and Marco Polo Developments Limited (“MPDL”) in Singapore and also a director of Joyce Boutique Holdings Limited (“Joyce”). Furthermore, he is a director of WF Investment Partners Limited (“WF Investment”), which, as well as Wheelock, are each deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

**Stephen T H Ng**, Deputy Chairman and Managing Director (Age: 49)

Mr Ng joined Wharf in 1981 and became a Managing Director in 1989. He has been a director and chief executive officer of i-CABLE Communications Limited (“i-CABLE”) since 1999 and became its chairman in August 2001. He is also the deputy chairman of Wheelock and a director of Joyce. He serves as a member of the Hong Kong – United States Business Council. Furthermore, he is a director of WF Investment, which, as well as Wheelock are each deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

***Paul Y C Tsui, Executive Director (Age: 55)***

Mr Tsui has been an Executive Director of the Company since September 2000. Mr Tsui is also a director of Wheelock, HCDL, i-CABLE, Joyce and MPDL in Singapore, as well as being the group financial controller of the Company and Wheelock. Furthermore, he is a director of WF Investment, which, as well as Wheelock are each deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

***David J Lawrence, Executive Director (Age: 56)***

Mr Lawrence has been appointed as Executive Director of the Company with effect from April 22, 2002. He joined the Group in 1992 and spent one year with the Group in Hong Kong before transferring to a new appointment in 1993 to expand MPDL of which he is now the chief executive officer and managing director. He is a Fellow of The Hong Kong Institute of Surveyors, The Royal Institution of Chartered Surveyors, the Singapore Institute of Surveyors and Valuers and the Singapore Institute of Directors.

***Robert H Burns, Director (Age: 72)***

Mr Burns has been a Director of the Company since 1995. He is one of the founders of the Regent Hotels group and is also the chairman of Robert H Burns Holdings Limited.

***Vincent K Fang, Director (Age: 58)***

Mr Fang has been a Director of the Company since 1993. He is the chief executive officer of Toppy Co. (HK) Ltd., a director of Fantastic Garments Limited and also the chairman of the Association of Better Business & Tourism Services.

***Hans M Jebesen, BBS, Director (Age: 45)***

Mr Jebesen has been a Director of the Company since September 2001. He is the chairman of Jebesen & Co. Ltd. and also a director of Hysan Development Co., Ltd. He currently holds a number of public offices, namely, the vice-president of World Wide Fund for Nature Hong Kong, an honorary fellow and member of the Corporate Advisory Board of the Hong Kong University of Science & Technology, the chairman of WTO Working Group of the Hong Kong General Chamber of Commerce, as well as being a member of World Wide Fund for Nature International Board of Trustees, Hong Kong European Union Business Co-operation Committee of the Hong Kong Trade Development Council, Advisory Board of the Hong Kong Red Cross, Pacific Basin Economic Council and Asian Cultural Council. He was awarded the Bronze Bauhinia Star of the Hong Kong SAR in 2001.

***Christopher P Langley, OBE, Director (Age: 57)***

Mr Langley has been a Director of the Company since August 2001. He began his career with HSBC group in 1961. He was appointed an executive director of The Hongkong and Shanghai Banking Corporation Ltd. in 1998 and retired from the HSBC Group in February 2000. He is now a director of Winsor Properties Holdings Ltd., Lei Shing Hong Ltd. and Techtronic Industries Co. Ltd. He was awarded an OBE in 1996.

***Quinn Y K Law, Director (Age: 49)***

Mr Law has been a Director of the Company since 1998. He is also a director of Wheelock, which is deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

***Arthur K C Li, GBS, JP, Director (Age: 56)***

Professor Li has been a Director of the Company since October 2001. He is the vice-chancellor of The Chinese University of Hong Kong since 1996. He was formerly the foundation professor of surgery and the chairman of the department as well as dean of the faculty of medicine at The Chinese University of Hong Kong. He is also a non-executive director of The Bank of East Asia Limited, The China Mobile (Hong Kong) Limited and Henderson Cyber Limited as well as serving as the non-executive chairman of the Regal Hotel Group plc.

***K H Leung, Director (Age: 57)***

Mr Leung has been a Director of the Company since 1998. He is also the finance director of Wheelock and a director of New Asia. Furthermore, he is a director of Diplock Holdings Limited and WF Investment, which, as well as Wheelock, are each deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

***Ian H Melrose, Director (Age: 62)***

Mr Melrose has been a Director of the Company since 1996. He is also the vice chairman of COL Limited.

***T Y Ng, Director (Age: 54)***

Mr Ng has been a Director of the Company since 1998. He is also a director of Wheelock, HCDL, Joyce, New Asia, Realty Development Corporation Limited and MPDL in Singapore. Furthermore, he is a director of WF Investment, which, as well as Wheelock, are each deemed under the SDI Ordinance to have an interest in the share capital of the Company discloseable to the Company under the provisions of Part II of the SDI Ordinance.

***James E Thompson, Director (Age: 62)***

Mr Thompson has been a Director of the Company since September 2001. He established his company, Crown Worldwide, in Japan in 1965. He is the chairman of the American Chamber of Commerce in Hong Kong and he also serves on the Hong Kong – United States Business Council, the Hong Kong Japan Business Co-operation Committee, and the Hong Kong Korea Business Roundtable.

**(II) Senior Management**

Various businesses of the Group are respectively under the direct responsibility of the Chairman, the Senior Deputy Chairman, the Deputy Chairman and Managing Director, and the other two Directors holding executive offices of the Company as named under (A)(I) above. Only those five Directors are regarded as members of the Group's senior management.

**(B) Pension Schemes**

Set out below are certain particulars regarding pension schemes operated by the Group:

**(I) Nature of Schemes**

The Group currently operates a number of pension schemes. The schemes are available to the employees of the Group. The assets of the schemes are held separately by independently administered funds.

**(II) Funding of the Principal Schemes**

The Group's principal defined contribution schemes are funded by contributions from employees and employers. The employees and employers contribute respectively to the schemes sums which represent percentages of the employees' salaries as defined under the relevant trust deeds.

The Group's principal defined benefit schemes are funded by contributions from the employers which are in accordance with recommendations made by the actuaries based on their valuation.

**(III) Forfeited Contributions**

For the defined contribution scheme, the contributions are expensed as incurred and may be reduced by contributions forfeited by those employees who have left the scheme prior to vesting fully in the contributions.



#### (IV) Cost of all Schemes

The Group's total retirement costs charged to profit and loss account during the year ended December 31, 2001 amounted to HK\$103 million after a forfeiture of the Group's contributions of HK\$10 million.

*Note: The total employers' pension cost in respect of all pension schemes of the Group, including the cost related to the Mandatory Provident Fund which is not operated by the Group, charged to profit and loss account during the year ended December 31, 2001 amounted to HK\$124 million.*

#### (V) Results of Valuation

The outline of results of valuation of the Group's principal defined benefit schemes are set out below:

Name of valuers	Method of valuation	Date of valuation	Adopted salary increase	Adopted investment return	Funding ratio
a) HSBC Life	Individual Entry Age Normal Cost Method	April 30, 2001	6%	7%	104%
b) Watson Wyatt Hong Kong Limited	Attained Age Method	December 31, 2001	0% for 2002 2% for 2003/04 4% for 2005 and thereafter	4.5%	91.8%

### (C) Executive Share Incentive Scheme (the "Scheme") of the Company

#### (I) Summary of the Scheme

##### (a) Purpose of the Scheme:

To give executives of the Group the opportunity of acquiring an equity participation in the Company, to continue to provide them with the motivation and incentive to give their best contribution towards the Company's continued growth and success.

##### (b) Participants of the Scheme:

Any employee of the Company or any of its subsidiary holding an executive, managerial, supervisory or similar position, including a Director of the Company or any of its subsidiary holding executive office, who accepts the offer of the grant of an option in accordance with the terms of the Scheme.

##### (c) (i) Total number of ordinary shares of HK\$1 each in the capital of the Company (the "Shares") available for issue under the Scheme as at December 31, 2001:

122,337,731

##### (ii) Percentage of the issued share capital that it represents as at December 31, 2001:

5%

##### (d) Maximum entitlement of each participant under the scheme as at December 31, 2001:

Not more than:

- (i) 10% of the maximum number of Shares available for subscription under the terms of the Scheme; or
- (ii) in terms of amount of the aggregate subscription price, such amount of aggregate subscription price in respect of all the Shares for which an employee is granted options in any financial year as would exceed five times his or her gross annual remuneration.

##### (e) Period within which the Shares must be taken up under an option:

Within ten years from the date on which the option is granted or such shorter period as the Board of Directors may approve.

## (f) Minimum period for which an option must be held before it can be exercised:

One year from the date on which the option is granted.

## (g) (i) Price payable on application or acceptance of the option:

HK\$1.00

## (ii) The period within which payments or calls must or may be made or loans of such purposes must be repaid:

7 days after the offer date of an option.

## (h) Basis of determining the exercise price:

Pursuant to rule 17.03 (9) of the Listing Rules, the exercise price must be at least the higher of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant, which must be a business day; and
- (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant.

## (i) the remaining life of the scheme:

6 years

## (II) Details of share options granted

Details of share options granted to Directors of the Company are set out in the section headed "Directors' interests in shares" in the Report of the Directors.

Particulars, and movements during the financial year, of the Company's outstanding share options, which were granted to 21 employees (including all those Directors who were granted share options) working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance, are as follows:

	Date Granted (DD/MM/YY)	No. of outstanding share options as at 1/1/2001	No. of share options exercised during the financial year	No. of outstanding share options as at 31/12/2001	Period during which rights exercisable (DD/MM/YY)	Price per share to be paid on exercise of options (HK\$)	Consi- deration paid for the options granted (HK\$)
(i)	Aug. 13, 1991	200,000	(200,000)	–	13/08/1994 to 12/08/2001	9.50	1.00
(ii)	Apr. 16, 1992	930,000	(250,000)	680,000	13/04/1995 to 12/04/2002	12.00	1.00
(iii)	Jun. 22, 1993	1,853,000	(30,000)	1,823,000	17/06/1996 to 16/06/2003	19.00	1.00
(iv)	Aug. 1, 1996	330,000	–	330,000	01/08/2002 to 31/07/2003	25.00	1.00
(v)	Aug. 1, 1996	440,000	–	440,000	01/08/2005 to 31/07/2006	25.00	1.00
		3,753,000	(480,000)	3,273,000			

A total of 480,000 ordinary shares were subscribed by the employees (including all those Directors who were granted share options) who exercised their options and no share option was cancelled or lapsed during the financial year. Apart from the Directors and employees mentioned above, no option was granted to any other categories of participants as stated in rule 17.07 of the Listing Rules.

#### **(D) Major Customers & Suppliers**

For the year ended December 31, 2001:

- (I) the aggregate amount of purchases (not including the purchases of items which are of a capital nature) attributable to the Group's five largest suppliers represented less than 30% of the Group's total purchases; and
- (II) the aggregate amount of turnover attributable to the Group's five largest customers represented less than 30% of the Group's total turnover.

#### **(E) Directors' Interests in Competing Business**

Set out below is information disclosed pursuant to paragraph 8.10 of the Listing Rules of the Stock Exchange.

Seven Directors of the Company, namely, Messrs P K C Woo, G W J Li, S T H Ng, P Y C Tsui, K H Leung, Q Y K Law and T Y Ng, being also directors of the Company's substantial shareholder, Wheelock, and/or subsidiaries of Wheelock, are considered as having an interest in Wheelock under paragraph 8.10 of the Listing Rules.

Ownership of property for letting and development of properties for sale and/or investment carried on by Wheelock and subsidiaries of Wheelock constitute competing businesses of the Group.

The ownership of commercial premises by the Wheelock group for rental purposes is considered as competing with the commercial premises owned by the Group. Since the Group's commercial premises are not in the vicinity of those owned by the Wheelock group's and are targeted at different customers and would attract different tenants compared to those of the Wheelock group, the Group considers that its interest regarding the business of owning and letting of commercial premises is adequately safeguarded.

The development of properties for sale and/or investment purposes by the Wheelock group is also considered as a competing business of the Group. However, the Group itself has under its own employment a strong and independent property development team. The Group is therefore capable of carrying on its property development business independently of the Wheelock group.

For safeguarding the interests of the Group, the independent non-executive Directors and the Audit Committee of the Company would on a regular basis review the business and operational results of the Group to ensure, *inter alia*, that the Group's development of properties for sale and/or investment and property leasing businesses are and continue to be run on the basis that they are independent of, and at arm's length from, those of the Wheelock group.



### **(F) Disclosure of Connected Transaction**

Pursuant to a Sale and Purchase Agreement and a Sale of Loan Agreement (together, the “Agreements”) entered into on July 18, 2001, a wholly-owned subsidiary of the Company agreed to acquire from a wholly-owned subsidiary of Wheelock and Company Limited (“Wheelock”) a 100% effective interest in several sites at Yau Tong (the “Properties”). As the Company is a 48%-owned associate of Wheelock, the transaction constituted a connected transaction for the Company under the Listing Rules.

The Properties represent a 34.06% share in a joint venture with various independent third parties, established for a large scale development project. In-principle approval has been obtained from the Town Planning Board for development of the lots into GFA of approximately 10.8 million square feet. The Properties will be injected into a joint venture company in which the Group will have an effective interest of 15.6% if the proposed development is finalised.

The consideration for the acquisition of the Properties was approximately HK\$753 million which was paid upon signing of the Agreements.

The Company considered its long term investment property portfolio has reached an optimal size, and it is essential for the Company to sustain its property development business by replenishing its depleting development landbank as and when opportunities arise.

### **(G) Compliance with Code of Best Practice**

The Company has complied throughout the year the Code of Best Practice as set out in Appendix 14 of the Listing Rules on the Stock Exchange. Nevertheless, a connected transaction as described in the preceding paragraph, being a matter involving conflict of interest of the Company’s substantial shareholder, namely, Wheelock, was approved by resolutions in writing of the Directors of the Company (being technically as valid as and equivalent to resolutions passed at a Directors’ meeting), and not approved by resolutions passed at a full board meeting of the Company as stipulated under paragraph 11 of the abovementioned Code of Best Practice.

# REPORT OF THE DIRECTORS

The Directors have pleasure in submitting their Report and the Audited Statement of Accounts for the financial year ended December 31, 2001.

## PRINCIPAL ACTIVITIES AND TRADING OPERATIONS

The principal activity of the Company is investment holding and those of its principal subsidiaries are set out on pages 108 and 109.

During the financial year, more than 90% of the trading operations of the Company and its subsidiaries in terms of both turnover and operating profit were carried on in Hong Kong. An analysis of the principal activities of the trading operations of the Company and its subsidiaries during the financial year is set out in Note 3 to the Accounts on page 84.

## SUBSIDIARIES

Particulars of the Company's principal subsidiaries at December 31, 2001 are set out on pages 108 and 109.

## RESULTS, APPROPRIATIONS AND RESERVES

The results of the Group and appropriations of profits for the financial year ended December 31, 2001 are set out in the Consolidated Profit and Loss Account on page 65.

Movements in reserves during the financial year are set out in Note 26 to the Accounts on pages 98 to 101.

## FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last ten financial years is given on pages 114 and 115.

## DIVIDENDS

An interim dividend of 28 cents per share was paid on November 2, 2001. The Directors now recommend the payment on July 8, 2002 of a final dividend of 50 cents per share in respect of the financial year ended December 31, 2001, payable to shareholders on record as at June 7, 2002. This recommendation has been disclosed in the Accounts.

## SHARE CAPITAL

During the year, upon exercises by certain grantees of options granted under the Company's Executive Share Incentive Scheme, a total of 480,000 ordinary shares of HK\$1.00 each of the Company, credited as fully paid, were allotted and issued by the Company, of which 200,000 shares were issued at a price of HK\$9.50 per share, 250,000 shares at a price of HK\$12.00 per share and 30,000 shares at a price of HK\$19.00 per share.

## FIXED ASSETS

Movements in fixed assets during the financial year are set out in Note 12 to the Accounts on pages 91 to 93.

## BANK LOANS, OVERDRAFTS AND OTHER BORROWINGS

Particulars of all bank loans, overdrafts and/or other borrowings of the Company and the Group as at December 31, 2001 repayable on demand or within a period not exceeding one year are set out in Note 24 to the Accounts on page 97. Particulars of all other bank loans and certain other borrowings as at December 31, 2001 which would fall due for repayment after a period of one year are set out in Note 27 to the Accounts on pages 102 and 103.

## REPORT OF THE DIRECTORS continued

Set out below is information regarding certain borrowings of the Group outstanding as at December 31, 2001, all in the form of debt securities issued by wholly-owned subsidiaries of and guaranteed by the Company:

Name of Subsidiary/Borrower	Description of Debt Securities Issued	Outstanding Principal Amount
(1) Wharf International Finance Limited	US\$ Guaranteed Notes due 2004	US\$200 Million
	US\$ Guaranteed Series A Notes due 2007	US\$350 Million
(2) Wharf Treasury (1995) Limited	HK\$ Floating Rate Notes due 2002	HK\$1,417 Million
(3) Fast Lane Investments Limited	HK\$ Guaranteed Notes due 2004	HK\$500 Million

### INTEREST CAPITALISED

The amount of interest (all being borrowing costs) capitalised by the Group during the financial year is set out in Note 5 to the Accounts on page 86.

### DONATIONS

The Group made donations during the financial year totalling HK\$2.1 million.

### DIRECTORS

The Directors of the Company during the financial year were Messrs G W J Li, R H Burns, V K Fang, J T Hung, H M Jebsen (appointed on September 1, 2001), C P Langley (appointed on August 1, 2001), Q Y K Law, K H Leung, I H Melrose, S T H Ng, T Y Ng, J E Thompson (appointed on September 1, 2001), P Y C Tsui and Professor A K C Li (appointed on October 16, 2001).

Subsequent to the year end, Mr J T Hung resigned from the Board as an Executive Director of the Company with effect from February 1, 2002. *(Subsequent Note: Mr P K C Woo has resumed as Chairman of the Company, and Mr G W J Li has relinquished the title of Chairman and Chief Executive and also assumed the title of Senior Deputy Chairman, all with effect from April 1, 2002. Mr D J Lawrence was appointed a Director and was also designated as an Executive Director, effective April 22, 2002.)*

Mr H M Jebsen, Mr C P Langley, Professor A K C Li and Mr J E Thompson, being appointed as Directors of the Company after the last Annual General Meeting, are due to retire from the Board in accordance with Article 94 of the Company's Articles of Association, and Mr G W J Li and Mr I H Melrose are also due to retire from the Board by rotation in accordance with Article 103(A), at the forthcoming Annual General Meeting. Mr I H Melrose has decided not to seek re-election at the forthcoming Annual General Meeting. The other retiring Directors, being eligible, offer themselves for re-election.

With the exception of the Chairman and those Directors holding executive offices of the Company (who are all not subject to retirement by rotation under the provisions of the Company's Articles of Association) together with Messrs G W J Li, H M Jebsen, C P Langley, I H Melrose, J E Thompson and Professor A K C Li (who are due to retire from the Board at the forthcoming Annual General Meeting as mentioned above), the remaining five present Directors would continue to serve on the Board for a term of one to two years until they become due to retire from the Board by rotation in 2003 or 2004 in accordance with Article 103(A) of the Company's Articles of Association.

None of the Directors has a service contract with the Company or any of its subsidiaries which is not determinable by the employer within one year without payment of compensation.



## DIRECTORS' INTERESTS IN SHARES

At December 31, 2001, Directors of the Company had the following beneficial interests in the securities of the Company and of two subsidiaries of the Company, namely, i-CABLE Communications Limited ("i-CABLE") and Wharf International Finance Limited ("Wharf International Finance"):

	Quantity held	Nature of Interest
<b>The Company – Ordinary Shares</b>		
Mr Gonzaga W J Li	686,549	Personal interest
Mr Robert H Burns	17,000	Personal interest
Mr Stephen T H Ng	430,057	Personal interest
Mr T Y Ng	178,016	Personal interest
<b>i-CABLE – Ordinary Shares</b>		
Mr Stephen T H Ng	750,000	Personal interest
<b>Wharf International Finance – US\$ Guaranteed Series A Notes due 2007</b>		
Mr Ian H Melrose	US\$300,000	Personal interest

Directors of the Company held the following personal interests as at December 31, 2001 in options to subscribe for shares of the Company granted under the Executive Share Incentive Scheme (the "Scheme") of the Company:

Name of Directors		No. of ordinary shares	Date granted	Period during which rights exercisable (Day/Month/Year)	Price per share to be paid on exercise of option	Consider- ation paid for the options granted
Mr Gonzaga W J Li	(i)	210,000	June 22, 1993	17/6/1997 to 16/6/2003	HK\$19.00	HK\$1
Mr Quinn Y K Law	(i)	100,000	June 22, 1993	17/6/1996 to 16/6/2003	HK\$19.00	HK\$1
Mr Stephen T H Ng	(i)	500,000	Apr. 16, 1992	13/4/1995 to 12/4/2002	HK\$12.00	HK\$1
	(ii)	200,000	June 22, 1993	17/6/1996 to 16/6/2003	HK\$19.00	HK\$1
Mr T Y Ng	(i)	100,000	June 22, 1993	17/6/1996 to 16/6/2003	HK\$19.00	HK\$1

During the financial year, Mr Stephen T H Ng exercised options under the Scheme to subscribe for a total of 200,000 ordinary shares of the Company at an exercise price of HK\$9.50 per share, and Mr T Y Ng exercised options under the Scheme to subscribe for a total of 250,000 ordinary shares of the Company at an exercise price of HK\$12.00 per share.

Save as disclosed above, as recorded in the register kept by the Company under section 29 of the Securities (Disclosure of Interests) Ordinance (the “SDI Ordinance”) in respect of information required to be notified to the Company and The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) pursuant to the SDI Ordinance or to the Model Code for Securities Transactions by Directors of Listed Companies:

- (i) there were no interests held as at December 31, 2001 by any Directors and Chief Executive of the Company in securities of the Company and its associated corporations (within the meaning of the SDI Ordinance), and
- (ii) there existed during the financial year no rights to subscribe for equity or debt securities of the Company which were held by any Directors or Chief Executive of the Company or any of their spouses or children under 18 years of age nor had there been any exercises during the financial year of any such rights by any of them.

## SUBSTANTIAL SHAREHOLDERS’ INTERESTS

Given below are the names of all parties which were, directly or indirectly, interested in 10% or more of the nominal value of the share capital of the Company and the respective relevant numbers of shares in which they were, and/or were deemed to be, interested as at December 31, 2001 as recorded in the register kept by the Company under section 16(1) of the SDI Ordinance:

	Names	No. of Ordinary Shares
(i)	Diplock Holdings Limited	1,050,087,051
(ii)	WF Investment Partners Limited	1,069,456,184
(iii)	Wheelock and Company Limited	1,241,430,213
(iv)	Bermuda Trust (Guernsey) Limited	1,241,430,213

*Note: For the avoidance of doubt and double counting, it should be noted that duplication occurs in respect of all of the above-stated shareholdings to the extent that the shareholdings stated against parties (i) above is entirely duplicated or included in the shareholdings stated against party (ii) above, with the same duplication of the shareholdings in respect of (ii) in (iii) and that the shareholdings stated against parties (iii) and (iv) above represent the same block of shares; all of the abovenamed parties were deemed to be interested in the relevant shareholdings under the SDI Ordinance as at December 31, 2001.*

## INTERESTS IN CONTRACTS

No contract of significance in relation to the Company’s business to which the Company or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the financial year or at any time during the financial year.

## MANAGEMENT CONTRACTS

No contracts for the management and administration of the whole or any substantial part of any business of the Company were entered into or existed during the financial year.

## ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

At no time during the financial year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate, with the exception of the options to subscribe for ordinary shares of the Company and i-CABLE Communications Limited (“i-CABLE”) granted under the Company’s Executive Share Incentive Scheme and i-CABLE’s Share Option Scheme to certain executives of the Company or its subsidiaries and certain employees of i-CABLE or its subsidiaries respectively, some of whom were Directors of the Company during the year.

Under the rules of the two schemes (subject to any such restrictions or alterations as may be prescribed or provided under the Listing Rules of the Stock Exchange from time to time in force), shares of the Company and i-CABLE would be issued at such prices, not being less than 90% and 80% of their respective average closing prices on the Stock Exchange for the five trading days immediately preceding the date of offer of the options, and the relevant options would be exercisable during such periods, not being beyond the expiration of 10 years from the date of grant, as determined by the boards of directors of the Company and i-CABLE respectively.

## **PURCHASE, SALE OR REDEMPTION OF SHARES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company during the financial year.

## **AUDITORS**

The Accounts now presented have been audited by KPMG, Certified Public Accountants, who retire and being eligible, offer themselves for re-appointment.

By Order of the Board

**Wilson W S Chan**

*Secretary*

Hong Kong, March 18, 2002

# REPORT OF THE AUDITORS

## TO THE SHAREHOLDERS OF THE WHARF (HOLDINGS) LIMITED

*(INCORPORATED IN HONG KONG WITH LIMITED LIABILITY)*

We have audited the accounts on pages 65 to 109 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Hong Kong Companies Ordinance requires the Directors to prepare accounts which give a true and fair view. In preparing accounts which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently, that judgements and estimates are made which are prudent and reasonable and that the reasons for any significant departure from applicable accounting standards are stated.

It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

## BASIS OF OPINION

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the accounts are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts. We believe that our audit provides a reasonable basis for our opinion.

## OPINION

In our opinion, the accounts give a true and fair view of the state of affairs of the Company and of the Group as at December 31, 2001 and of the Group's profit and cash flows for the year then ended and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

**KPMG**

*Certified Public Accountants*

Hong Kong, March 18, 2002



# CONSOLIDATED PROFIT AND LOSS ACCOUNT

For The Year Ended December 31, 2001

	Note	2001 HK\$ Million	2000 HK\$ Million Restated
Turnover	3	11,725	12,023
Other net (loss)/income	4	(290)	776
		11,435	12,799
Direct costs and operating expenses		(4,314)	(5,269)
Selling and marketing expenses		(490)	(451)
Administrative and corporate expenses		(493)	(504)
Operating profit before depreciation, amortisation, interest and tax		6,138	6,575
Depreciation and amortisation		(1,086)	(1,032)
Operating profit	3	5,052	5,543
Borrowing costs	5	(1,106)	(1,593)
Net operating profit		3,946	3,950
Net other charges	6	(99)	(136)
Share of profits less losses of associates		(281)	(154)
Profit before taxation		3,566	3,660
Taxation	7(c)	(403)	(435)
Profit after taxation		3,163	3,225
Minority interests		(644)	(731)
Profit attributable to shareholders	8	2,519	2,494
Dividends attributable to the year	9		
Interim dividend declared during the year		685	685
Final dividend proposed after the balance sheet date		1,223	1,223
		1,908	1,908
Earnings per share			
Basic	10	HK\$1.03	HK\$1.02
Diluted	10	HK\$1.03	HK\$1.02

The notes on pages 73 to 109 form part of these accounts.

# CONSOLIDATED STATEMENT OF RECOGNISED GAINS AND LOSSES

For The Year Ended December 31, 2001

	Note	2001 HK\$ Million	2000 HK\$ Million Restated
(Deficit)/surplus on revaluation of investment properties	26	(4,361)	2,216
(Deficit)/surplus on revaluation of hotel and club properties	26	(244)	89
Deficit on revaluation of non-trading securities	26	(85)	(67)
Share of (deficit)/surplus on revaluation of non-trading securities of associates	26	(2)	3
Others	26	6	(26)
Net (losses)/gains not recognised in the consolidated profit and loss account		(4,686)	2,215
Profit attributable to shareholders (2000: previously reported \$2,480 million now restated) (Note 11)		2,519	2,494
Investments revaluation reserves transferred to the profit and loss account on impairment in value of non-trading securities			
– by Company/subsidiaries	6 & 26	358	–
– by associates	26	–	13
Investments revaluation reserves transferred to the profit and loss account on disposal of non-trading securities			
– by Company/subsidiaries	26	107	(791)
– by associates	26	(2)	16
Goodwill transferred to the profit and loss account on disposal of subsidiaries and associates	26	301	51
		3,283	1,783
Total recognised (losses)/gains		(1,403)	3,998
Net goodwill movement dealt with in reserves (2000: previously reported \$115 million now restated) (Note 11)	26	–	118
		(1,403)	4,116

The notes on pages 73 to 109 form part of these accounts.

# CONSOLIDATED BALANCE SHEET

At December 31, 2001

	Note	2001 HK\$ Million	2000 HK\$ Million Restated
Non-current assets			
Fixed assets			
Investment properties		57,147	60,333
Other properties, plant and equipment		17,298	16,904
	12	74,445	77,237
Goodwill	14	419	–
Long term deposits	15	468	–
Interest in associates	16	3,389	4,972
Long term investments	17	1,088	1,901
Deferred debtors	18	485	433
Deferred items	19	533	570
		80,827	85,113
Current assets			
Inventories	20	2,882	3,257
Trade and other receivables	21	1,101	939
Pledged deposits	22	288	981
Listed debt securities		514	–
Deposits and cash		2,852	2,213
		7,637	7,390
Current liabilities			
Trade and other payables	23	(5,125)	(6,781)
Short term loans and overdrafts	24	(6,874)	(5,846)
Taxation	7(d)	(182)	(266)
		(12,181)	(12,893)
Net current liabilities		(4,544)	(5,503)
Total assets less current liabilities		76,283	79,610
Capital and reserves			
Share capital	25	2,447	2,446
Reserves	26	52,198	55,504
		54,645	57,950
Minority interests		3,730	4,026
Non-current liabilities			
Long term loans	27	17,019	16,852
Deferred taxation	28	467	478
Other deferred liabilities	29	422	304
		17,908	17,634
Total equity and non-current liabilities		76,283	79,610

The notes on pages 73 to 109 form part of these accounts.

**Gonzaga W J Li**  
Director

**Paul Y C Tsui**  
Director

# COMPANY BALANCE SHEET

At December 31, 2001

	Note	2001 HK\$ Million	2000 HK\$ Million Restated
Non-current assets			
Investments in subsidiaries	13	12,802	14,645
Deferred debtors	18	381	381
		13,183	15,026
Current assets			
Trade and other receivables		81	1
Deposits and cash		616	53
		697	54
Current liabilities			
Trade and other payables		(33)	(1,558)
Short term loans and overdrafts	24	(314)	(103)
		(347)	(1,661)
Net current assets/(liabilities)		350	(1,607)
Total assets less current liabilities		13,533	13,419
Capital and reserves			
Share capital	25	2,447	2,446
Reserves	26	11,086	10,973
Total equity		13,533	13,419

The notes on pages 73 to 109 form part of these accounts.

**Gonzaga W J Li**  
Director

**Paul Y C Tsui**  
Director



# CONSOLIDATED CASH FLOW STATEMENT

For The Year Ended December 31, 2001

	2001 HK\$ Million	2000 HK\$ Million
Net cash inflow from operating activities (Note a)	4,482	5,499
Returns on investments and servicing of finance		
Interest paid	(1,360)	(1,995)
Interest received	246	284
Dividends received from associates	14	43
Dividends received from investments in securities	78	164
Dividends paid	(1,908)	(1,908)
Dividends paid to minority shareholders	(779)	(545)
Net cash outflow from returns on investments and servicing of finance	(3,709)	(3,957)
Taxation		
Hong Kong profits tax paid	(490)	(327)
Overseas tax paid	(5)	(4)
Tax paid	(495)	(331)
Investing activities		
Purchase of fixed assets	(1,945)	(1,456)
Purchase of subsidiaries (Note b)	(1,345)	(1,266)
Increase/(decrease) in investment in associates	59	(64)
Purchase of non-trading securities	(140)	(1,710)
Proceeds from sale of fixed assets	37	6
Proceeds from disposal of a subsidiary (Note c)	–	175
Placement of long term deposits	(468)	–
Net uplift of pledged deposits	693	787
Proceeds from disposals of associates	596	357
Net repayment from/(advances to) associates	938	(314)
Proceeds from sale of non-trading securities	695	5,052
Repayment from deferred debtors	37	73
Net cash (outflow)/inflow from investing activities	(843)	1,640
Net cash (outflow)/inflow before financing	(565)	2,851
Financing		
Proceeds from issue of ordinary share capital	6	1
Net drawdown/(repayment) of long term loans	6,421	(3,940)
Net repayment of short term loans and overdrafts	(5,234)	(3,131)
Advances from minority interests	5	5
Net cash inflow/(outflow) from financing (Note d)	1,198	(7,065)
Increase/(decrease) in cash and cash equivalents	633	(4,214)
Effect of foreign exchange rates	(2)	20
Cash and cash equivalents at January 1	2,211	6,405
Cash and cash equivalents at December 31	2,842	2,211
Analysis of the balance of cash and cash equivalents		
Deposits and cash	2,852	2,213
Bank loans, overdrafts and other loans	(10)	(2)
	2,842	2,211

# CONSOLIDATED CASH FLOW STATEMENT continued

For The Year Ended December 31, 2001

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

### a. Reconciliation of operating profit to net cash inflow from operating activities

	2001 HK\$ Million	2000 HK\$ Million
Operating profit	5,052	5,543
Interest income	(246)	(276)
Dividends receivable from investments in securities	(76)	(164)
Depreciation	946	912
Amortisation	140	120
Other provisions	(93)	203
Gain on disposal of a subsidiary (Note c)	—	(54)
Loss on sale of fixed assets	19	12
Other net loss/(income)	290	(776)
Exchange adjustments	13	(21)
Decrease/(increase) in properties held for sale	457	(248)
Decrease/(increase) in properties under development for sale	249	(102)
Increase in spare parts and consumables	(13)	(34)
Decrease in held-to-maturity securities	—	79
Increase in listed debt securities	(514)	—
(Increase)/decrease in trade and other receivables	(188)	316
(Decrease)/increase in trade and other payables	(1,591)	141
Increase in deferred items	(81)	(141)
Increase/(decrease) in other deferred liabilities	118	(11)
Net cash inflow from operating activities	4,482	5,499

### b. Purchase of subsidiaries

	2001 HK\$ Million	2000 HK\$ Million
Net assets acquired		
Properties under development for sale	750	—
Associates	3	—
Minority interests	151	1,519
Goodwill/(negative goodwill)	441	(136)
	1,345	1,383
Satisfied by:		
Cash consideration	1,345	1,266
Consideration settled by net assets of a subsidiary disposed (Note c)	—	117
	1,345	1,383
Analysis of the net outflow of cash and cash equivalents in respect of the purchase of subsidiaries		
Cash consideration	1,345	1,266
Deposits and cash acquired	—	—
Net outflow of cash and cash equivalents in respect of the purchase of subsidiaries	1,345	1,266

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT continued

### c. Disposal of a subsidiary

	2001 HK\$ Million	2000 HK\$ Million
Net assets disposed of		
Current assets	–	296
Current liabilities	–	(1)
Minority interests	–	(57)
	–	238
Gain on disposal	–	54
	–	292
Satisfied by:		
Cash consideration received net of transaction costs	–	175
Net assets of a subsidiary acquired (Note b)	–	117
	–	292
Analysis of the net inflow of cash and cash equivalents in respect of the disposal of subsidiaries		
Cash consideration received net of transaction costs	–	175
Deposits and cash disposed of	–	–
Net inflow of cash and cash equivalents in respect of the disposal of subsidiaries	–	175

# CONSOLIDATED CASH FLOW STATEMENT continued

For The Year Ended December 31, 2001

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT continued

### d. Analysis of changes in financing during the year

	Share capital (including share premium) HK\$ Million	Long term loans HK\$ Million	Short term loans HK\$ Million	Minority interests HK\$ Million	Club debentures HK\$ Million	Total HK\$ Million
Balance at January 1, 2000						
– as previously reported	10,175	26,339	3,409	5,368	220	45,511
– prior period adjustment (Note 11b)	–	–	–	22	–	22
– as restated	10,175	26,339	3,409	5,390	220	45,533
Issue of shares for cash	1	–	–	–	–	1
Cash inflow/(outflow) from financing	–	(3,940)	(3,131)	5	–	(7,066)
Purchase of subsidiaries (Note b)	–	–	–	(1,519)	–	(1,519)
Disposal of subsidiaries (Note c)	–	–	–	(57)	–	(57)
Dividends paid to minority interests	–	–	–	(545)	–	(545)
Minority interests' share of capital and revenue reserves in subsidiaries	–	–	–	807	–	807
Exchange adjustments	–	19	–	1	–	20
Reclassification and other adjustments	–	(5,566)	5,566	(56)	–	(56)
Balance at December 31, 2000 and January 1, 2001	<b>10,176</b>	<b>16,852</b>	<b>5,844</b>	<b>4,026</b>	<b>220</b>	<b>37,118</b>
Issue of shares for cash	<b>6</b>	–	–	–	–	<b>6</b>
Cash inflow/(outflow) from financing	–	<b>6,421</b>	<b>(5,234)</b>	–	–	<b>1,187</b>
Purchase of subsidiaries (Note b)	–	–	–	<b>(151)</b>	–	<b>(151)</b>
Dividends paid to minority interests	–	–	–	<b>(779)</b>	–	<b>(779)</b>
Minority interests' share of capital and revenue reserves in subsidiaries	–	–	–	<b>629</b>	–	<b>629</b>
Reclassification and other adjustments	–	<b>(6,254)</b>	<b>6,254</b>	<b>5</b>	–	<b>5</b>
Balance at December 31, 2001	<b>10,182</b>	<b>17,019</b>	<b>6,864</b>	<b>3,730</b>	<b>220</b>	<b>38,015</b>



# NOTES TO THE ACCOUNTS

## 1. PRINCIPAL ACCOUNTING POLICIES

### a. Statement of compliance

These accounts have been prepared in accordance with all applicable Statements of Standard Accounting Practice and Interpretations issued by the Hong Kong Society of Accountants, accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These accounts also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the principal accounting policies adopted by the Group is set out below.

### b. Basis of preparation of the accounts

The measurement basis used in the preparation of the accounts is historical cost modified by the revaluation of investment properties and hotel and club properties, and the marking to market of certain investments in securities as explained in the accounting policies set out below.

### c. Basis of consolidation

#### i. Subsidiaries and controlled companies

A subsidiary, in accordance with the Hong Kong Companies Ordinance, is a company in which the Group, directly or indirectly, holds more than half of the issued share capital, or controls more than half the voting power, or controls the composition of the board of directors. Subsidiaries are considered to be controlled if the Company has the power, directly or indirectly, to govern the financial and operating policies, so as to obtain benefits from their activities.

An investment in a controlled subsidiary is consolidated into the consolidated accounts, unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions which significantly impair its ability to transfer funds to the Group, in which case, it is stated in the consolidated balance sheet at fair value with changes in fair value recognised in the same way as other investments in securities.

Intra-group balances and transactions, and any unrealised profits arising from intra-group transactions, are eliminated in full in preparing the consolidated accounts. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

In the Company's balance sheet, an investment in a subsidiary is stated at cost less any impairment losses (see note 1 (f)), unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions which significantly impair its ability to transfer funds to the Company, in which case, it is stated at fair value with changes in fair value recognised in the same way as other investments in securities.

#### ii. Associates

An associate is a company in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated accounts under the equity method and is initially recorded at cost and adjusted thereafter for the post acquisition change in the Group's share of the associate's net assets, unless it is acquired and held exclusively with a view to subsequent disposal in the near future or operates under severe long-term restrictions that significantly impair its ability to transfer funds to the Group, in which case it is stated at fair value with changes in fair value recognised in the same way as other investments in securities. The consolidated profit and loss account reflects the Group's share of the post-acquisition results of the associates for the year, including any amortisation of positive or negative goodwill charged or credited during the year in accordance with note 1(c)(iii).

## 1. PRINCIPAL ACCOUNTING POLICIES continued

### c. Basis of consolidation continued

#### ii. Associates continued

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. If there is evidence of impairment in value of the assets transferred, the unrealised losses will be recognised immediately in the consolidated profit and loss account.

#### iii. Goodwill/negative goodwill

The Group has adopted Statement of Standard Accounting Practice 30 "Business combinations" ("SSAP 30") issued by Hong Kong Society of Accountants with effect from January 1, 2001. In doing so the Group has relied upon the transitional provisions set out in SSAP 30 such that goodwill/negative goodwill arising on acquisition of a subsidiary or an associate by the Group prior to January 1, 2001, representing the excess/shortfall of the cost of investment over the appropriate share of the fair value of the identifiable assets and liabilities acquired, has been written off against/taken to capital reserves in the period in which it arose and has not been restated.

For acquisitions after January 1, 2001, goodwill is recognised as an asset and is amortised to the consolidated profit and loss account on a straight-line basis over its estimated useful life. Negative goodwill which relates to an expectation of future losses and expenses that are identified in the plan of acquisition and can be measured reliably, but which have not yet been recognised, is recognised in the consolidated profit and loss account when the future losses and expenses are recognised. Any remaining negative goodwill, but not exceeding the fair values of the non-monetary assets acquired, is recognised in the consolidated profit and loss account over the weighted average useful life of those non-monetary assets that are depreciable/amortisable. Negative goodwill in excess of the fair values of the non-monetary assets acquired is recognised immediately in the consolidated profit and loss account.

On disposal of a controlled subsidiary or an associate, any attributable amount of purchased goodwill not previously amortised through the consolidated profit and loss account or which has previously been dealt with as a movement on Group reserves is included in the calculation of the profit and loss on disposal.

The carrying amount of goodwill is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists an impairment loss is recognised as an expense in the consolidated profit and loss account.

### d. Fixed assets

#### i. Investment properties

Investment properties are defined as properties which are income producing and intended to be held for the long term. Such properties are included in the balance sheet at their open market value, which is assessed annually by external qualified valuers. Changes in the value of investment properties are dealt with as movements in the investment properties revaluation reserves. If the total of these reserves is insufficient to cover a deficit, on a portfolio basis, the excess of the deficit is charged to the consolidated profit and loss account. When a surplus arises on subsequent revaluation on a portfolio basis, it will be credited to the consolidated profit and loss account if and to the extent that a deficit on revaluation had previously been charged to the consolidated profit and loss account. On disposal of investment properties, the revaluation surplus or deficit previously taken to the investment properties revaluation reserves is included in calculating the profit or loss on disposal. Investment properties with an unexpired lease term of 20 years or less are stated at carrying value less accumulated depreciation.

## 1. PRINCIPAL ACCOUNTING POLICIES *continued*

### d. Fixed assets *continued*

#### ii. Properties under or held for redevelopment

Properties under or held for redevelopment for investment purposes are stated at cost, including borrowing costs, or carrying value, less such provisions for impairment loss. These properties are reclassified as investment properties upon issue of the occupation permit.

In preparing these accounts, the Group has relied on the transitional provision set out in paragraph 80 of Statement of Standard Accounting Practice 17 “Property, Plant and Equipment” (revised) issued by the Hong Kong Society of Accountants with the effect that certain properties under or held for redevelopment for investment purposes owned by the Group at December 31, 1994 are stated at professional valuation as at that date plus subsequent capital expenditure at cost less provision for impairment loss. Such properties have not been revalued to their fair value at the balance sheet date and will not be revalued in future years until they are reclassified as investment properties upon completion of the redevelopment. Subsequent provisions for impairment loss will first be set off against the related revaluation reserve previously recognised on an individual property basis, if any, and thereafter will be recognised in the consolidated profit and loss account.

All development costs including borrowing costs are capitalised up to the date of practical completion.

#### iii. Hotel and club properties

Hotel and club properties are stated at their open market value based on an annual professional valuation. Changes in the value of hotel and club properties are dealt with as movements in the other properties revaluation reserves. When a deficit arises on revaluation, it will be charged to the consolidated profit and loss account, if and to the extent that it exceeds the amount held in the reserve in respect of that same property. When a surplus arises on subsequent revaluation, it will be credited to the consolidated profit and loss account, if and to the extent that a deficit on revaluation in respect of that same property had previously been charged to the consolidated profit and loss account.

#### iv. Broadcasting and communications equipment

Broadcasting and communications equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Cost includes materials, labour and an appropriate proportion of overheads and borrowing costs directly attributable to the acquisition, construction or production of such equipment which necessarily takes a substantial period of time to get ready for its intended use.

#### v. Other properties and fixed assets held for own use

Other properties and fixed assets held for own use are stated at cost less accumulated depreciation and impairment losses.

#### vi. Subsequent expenditure relating to a fixed asset that has already been recognised is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group. All other subsequent expenditure is recognised as an expense in the period in which it is incurred.

## 1. PRINCIPAL ACCOUNTING POLICIES continued

### d. Fixed assets continued

- vii. Gain or losses arising from the retirement or disposal of a fixed asset are determined as the difference between the estimated net disposal proceeds and the carrying amount of the asset and are recognised in the profit and loss account on the date of retirement or disposal. On disposal of fixed assets other than investment properties, any related revaluation surplus is transferred from the revaluation reserve to retained profits.

### e. Depreciation of fixed assets

#### i. Investment properties

No depreciation is provided in respect of investment properties with an unexpired lease term of more than 20 years since the valuation takes into account the state of each building at the date of valuation. Where the Group confidently anticipates being able to renew a lease upon its expiry, the renewable period is included in the unexpired term for this purpose. The carrying amount of investment properties with an unexpired lease term of 20 years or less is depreciated on a straight line basis over the remaining term of the lease.

#### ii. Properties under or held for redevelopment

No depreciation is provided on properties under or held for redevelopment.

#### iii. Hotel and club properties

No depreciation is provided on hotel and club properties on leases with 20 years or more to run at the balance sheet date or on their integral fixed plant. It is the Group's practice to maintain these assets in a continuous state of sound repair and to make improvements thereto from time to time and, accordingly, the Directors consider that, given the estimated lives of these assets and their residual values, any depreciation would be immaterial. Where the Group confidently anticipates being able to renew a lease upon its expiry, the renewable period is included in the unexpired term for this purpose. The carrying amount of hotel and club properties with an unexpired lease term of 20 years or less is depreciated on a straight line basis over the remaining term of the lease.

#### iv. Broadcasting and communications equipment

Depreciation is provided on a straight line basis on the cost of the equipment at rates determined by the estimated useful lives of the assets of two to 20 years.

#### v. Other properties and fixed assets held for own use

Depreciation is provided on the cost of the leasehold land of all other properties held for own use over the unexpired period of the lease. Construction costs of the buildings thereon are depreciated on a straight line basis at 2.5% per annum.

Depreciation is provided on a straight line basis on the cost of other fixed assets held for own use at rates determined by the estimated useful lives of these assets of three to 15 years.

### f. Impairment of assets

The carrying amounts of assets, other than properties carried at revalued amounts, are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount exceeds the recoverable amount. Impairment losses are recognised as an expense in the consolidated profit and loss account.



## 1. PRINCIPAL ACCOUNTING POLICIES *continued*

### f. Impairment of assets *continued*

#### i. Recoverable amount

The recoverable amount of an asset is the greater of its net selling price and value in use.

#### ii. Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is reversed only if the loss was caused by a specific external event of an exceptional nature that is not expected to recur, and the increase in recoverable amount relates clearly to the reversal of the effect of that specific event.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to the consolidated profit and loss account in the year in which the reversals are recognised.

### g. Investments in securities

#### i. Held-to-maturity securities are stated in the balance sheet at amortised cost less any provisions for diminution in value.

The carrying amounts of held-to-maturity securities are reviewed as at the balance sheet date in order to assess the credit risk and whether the carrying amounts are expected to be recovered. Provisions are made when carrying amounts are not expected to be recovered and are recognised as an expense in the consolidated profit and loss account for each security individually.

#### ii. Non-trading securities are stated in the balance sheet at fair value. Changes in fair value are recognised in the investments revaluation reserves until the security is sold, collected, or otherwise disposed of, or until there is objective evidence that the security is impaired, at which time the relevant cumulative gain or loss is transferred from the investments revaluation reserves to the consolidated profit and loss account.

Transfers from the investments revaluation reserves to the consolidated profit and loss account as a result of impairments are reversed when the circumstances and events that led to the impairment cease to exist and there is persuasive evidence that the new circumstances and events will persist for the foreseeable future.

Profits or losses on disposal of non-trading securities are determined as the difference between the estimated net disposal proceeds and the carrying amount of the securities and are recognised in the consolidated profit and loss account as they arise. On disposal of non-trading securities, the revaluation surplus or deficit previously taken to the investments revaluation reserves is also transferred to the consolidated profit and loss account for the year.

#### iii. Trading securities are stated in the balance sheet at fair value. Changes in fair value are recognised in the consolidated profit and loss account as they arise.

## 1. PRINCIPAL ACCOUNTING POLICIES continued

### h. Deferred items

#### i. Prepaid revenue expenses

Prepaid revenue expenses represent prepaid expenditure attributable to periods after more than one year.

#### ii. Programming library

Programming library consists of commissioned and acquired programming costs. The costs are amortised over the licence period or estimated period of use calculated on an individual programme basis, whereas the costs of in house programmes are written off as incurred.

### i. Inventories

#### i. Properties held for sale

Properties held for sale are stated at the lower of cost and net realisable value. Cost is determined by apportionment of the total development costs, including borrowing costs capitalised, attributable to unsold units. Net realisable value is determined by the Directors, based on prevailing market conditions.

The amount of any write down of or provision for properties held for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated profit and loss account in the period in which the reversal occurs.

#### ii. Properties under development for sale

Properties under development for sale are classified as current assets and stated at the lower of cost and net realisable value. Cost includes the aggregate costs of development, borrowing costs capitalised and other direct expenses plus attributable profit, less pre-sales proceeds. Net realisable value is determined by the Directors, based on prevailing market conditions.

The amount of any write down of or provision for properties under development for sale is recognised as an expense in the period the write down or loss occurs. The amount of any reversal of any write down or provision arising from an increase in net realisable value is recognised in the consolidated profit and loss account in the period in which the reversal occurs.

Pre-sale proceeds received and receivable from the purchasers of the properties under development for sale are set off against inventories in the balance sheet. Profit on pre-sale of properties under development for sale is recognised over the course of the development and is calculated each year as a proportion of the total estimated profit to completion; the proportion used being the lower of the proportion of construction costs incurred at the balance sheet date to estimated total construction costs and the proportion of sales proceeds received and receivable at the balance sheet date to total estimated sales.

Borrowing costs relating to properties under development for sale are capitalised up to the date of practical completion.

#### iii. Spare parts and consumables

Spare parts and consumables are stated at the lower of cost and net realisable value. Cost comprises all costs of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location. Net realisable value is determined by the Directors, based on the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## 1. PRINCIPAL ACCOUNTING POLICIES *continued*

### j. Foreign currencies

Foreign currency transactions during the year are translated into Hong Kong dollars at the exchange rates ruling at the transaction dates. Monetary foreign currency balances and the accounts of overseas subsidiaries are translated into Hong Kong dollars at the exchange rates ruling at the balance sheet date. Differences arising from the translation of the accounts of overseas subsidiaries are dealt with in capital reserves and those arising from the financing of properties under development by foreign currency borrowings are capitalised as part of the development costs. All other exchange differences are dealt with in the consolidated profit and loss account. On disposal of an overseas subsidiary, the cumulative amount of the exchange differences which relate to that overseas subsidiary is included in the calculation of the profit and loss on disposal.

Forward foreign exchange contracts and swaps entered into as hedges against foreign currency assets and liabilities are revalued at the balance sheet date at the exchange rates ruling at that date. Realised gains and losses on currency hedging transactions are offset against gains and losses resulting from currency fluctuations inherent in the underlying foreign currency assets and liabilities. Unrealised gains and losses on foreign exchange rate contracts and swaps designated as hedges are included under the same classification as the assets and liabilities which they hedge. Gains and losses on foreign exchange contracts and swaps not entered into for hedging purposes are dealt with in the consolidated profit and loss account.

### k. Assets held for use in operating leases

Where the group leases out assets under operating leases, the assets are included in the balance sheet according to their nature and, where applicable, are depreciated in accordance with the Group's depreciation policies, as set out in note 1(e) above. Revenue arising from operating leases is recognised in accordance with the Group's revenue recognition policies, as set out in note 1(l)(i) below.

### l. Recognition of revenue

- i. Rental income under operating leases is recognised in the consolidated profit and loss account in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives granted are recognised in the consolidated profit and loss account as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.
- ii. Income from sale of completed property is recognised upon completion of the sales agreements and income from pre-sale of properties under development is recognised over the course of development (see note 1(i)(ii)).
- iii. Revenue from pre-sale of properties under development is recognised by reference to the stage of completion over the course of development (see note 1(i)(ii)).
- iv. Income from communications, media and entertainment operations, logistics operations and hotels operations is recognised at the time when the services are provided.
- v. Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.

Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

## 1. PRINCIPAL ACCOUNTING POLICIES continued

### **l. Recognition of revenue** continued

- vi. Interest income is accrued on a time-apportioned basis on the principal outstanding and at the rate applicable.
- vii. Interest income from dated debt securities intended to be held to maturity is recognised as it accrues, as adjusted by the amortisation of the premium or discount on acquisition, so as to achieve a constant rate of return over the period from the date of purchase to the date of maturity.
- viii. Deferred revenue  
Income received in advance attributable to long term service contracts is deferred and recognised over the contract period on a straight line basis.

### **m. Borrowing costs**

Borrowing costs are expensed in the consolidated profit and loss account in the year in which they are incurred, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

### **n. Deferred taxation**

Deferred taxation is calculated at the current tax rate under the liability method in respect of the taxation effect arising from all material timing differences between the accounting and tax treatment of income and expenditure which are expected with reasonable probability to crystallise in the foreseeable future.

Future deferred tax benefits are not recognised unless their realisation is assured beyond reasonable doubt.

### **o. Related parties**

For the purposes of these accounts, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

### **p. Provisions**

Provisions are recognised for liabilities of uncertain timing or amount when the Company or the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.



## 1. PRINCIPAL ACCOUNTING POLICIES *continued*

### q. Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment), or in providing products, or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

In accordance with the Group's internal financial reporting, the Group has chosen business segment information as the primary reporting format and geographical segment information as the secondary reporting format.

Segment revenue, expenses, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment. Segment revenue, expenses, assets, and liabilities are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process, except to the extent that such intra-group balances and transactions are between group companies within a single segment. Inter-segment pricing is based on similar terms as those available to other external parties.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets (both tangible and intangible) that are expected to be used for more than one period.

Unallocated items mainly comprise financial and corporate assets, interest-bearing borrowings, corporate and financing expenses.

### r. Pension schemes

The Group operates the following principal pension schemes:

#### i. Defined contribution schemes

Contributions to the schemes are expensed as incurred and may be reduced by contributions forfeited by those employees who leave the schemes prior to vesting fully in the contributions. The assets of the schemes are held separately from those of the Group in independently administered funds.

#### ii. Defined benefits schemes

The schemes provide benefits to the employees based on their final pay and number of years of service. Contributions to the schemes are charged against profit and loss account in the period in which they are payable to the schemes. The contributions are determined based on the value of the retirement schemes' assets and estimates of the effects of future events on the actuarial present value of accrued pension obligations and are determined by a qualified actuary on the basis of triennial valuations using the attained age method. The assets of the schemes are held separately from those of the Group in independently administered funds.

#### iii. Mandatory provident funds

Contributions to the Mandatory Provident Fund as required under the Hong Kong Mandatory Provident Fund Schemes Ordinance are charged to the consolidated profit and loss account when incurred.

# NOTES TO THE ACCOUNTS continued

## 2. SEGMENT INFORMATION

### a. Business segments

	Segment Revenue		Segment Results	
	2001 HK\$ Million	2000 HK\$ Million	2001 HK\$ Million	2000 HK\$ Million Restated
<b>i. Revenue and results</b>				
Property investment	3,889	3,594	2,736	2,563
Property development	827	1,647	(88)	198
Communication, media and entertainment ("CME")	3,157	2,613	312	58
Pay television	1,595	1,541	349	210
Telecommunication	1,089	814	8	(68)
Internet, multimedia and others	473	258	(45)	(84)
Logistics	3,348	3,459	1,846	1,855
Terminals	3,043	3,077	1,751	1,756
Other logistics business	305	382	95	99
Hotels	675	733	172	179
Investment and others	308	420	308	874
	12,204	12,466	5,286	5,727
Inter-segment revenue (Note)	(479)	(443)	–	–
	11,725	12,023	5,286	5,727
Unallocated income and expenses			(234)	(184)
Operating profit			5,052	5,543
Borrowing costs			(1,106)	(1,593)
Net other charges				
Property development			339	(99)
Investment and others			(438)	(37)
Associates				
Property development			(298)	(175)
Investment and others			17	21
Profit before taxation			3,566	3,660

Note:

Inter-segment revenue eliminated on consolidation includes:

	2001 HK\$ Million	2000 HK\$ Million
Property investment	298	274
CME	95	78
Pay television	35	32
Telecommunication	35	23
Internet, multimedia and others	25	23
Logistics	17	17
Hotels	35	39
Investment and others	34	35
	479	443

## 2. SEGMENT INFORMATION continued

### a. Business segments continued

	Assets		Liabilities	
	2001 HK\$ Million	2000 HK\$ Million Restated	2001 HK\$ Million	2000 HK\$ Million Restated
<b>ii. Assets and liabilities</b>				
Property investment	61,714	64,994	7,033	7,185
Property development	6,151	7,742	273	452
CME	5,890	4,990	3,330	3,146
Pay television	1,727	2,027	2,351	2,436
Telecommunication	3,148	2,375	667	482
Internet, multimedia and others	1,015	588	312	228
Logistics	5,277	5,622	1,187	951
Terminals	4,659	4,642	1,141	904
Other logistics business	618	980	46	47
Hotels	3,738	4,044	115	149
Unallocated	7,494	6,911	19,951	20,444
Inter-group transactions	(1,800)	(1,800)	(1,800)	(1,800)
Total assets and liabilities	88,464	92,503	30,089	30,527

Unallocated items mainly comprise financial and corporate assets, interest-bearing borrowings, corporate and financing expenses.

Included in the property development segment is the Group's share of property under development undertaken by associates of HK\$3,276 million (2000: HK\$4,499 million).

	Capital expenditure		Depreciation and amortisation	
	2001 HK\$ Million	2000 HK\$ Million	2001 HK\$ Million	2000 HK\$ Million
<b>iii. Other information</b>				
Property investment	320	1,456	42	34
CME	1,552	1,055	759	720
Pay television	417	407	388	503
Telecommunication	841	442	210	181
Internet, multimedia and others	294	206	161	36
Logistics	682	164	256	254
Terminals	674	146	236	236
Other logistics business	8	18	20	18
Hotels	34	10	29	24
Total capital expenditure and depreciation and amortisation	2,588	2,685	1,086	1,032

The Group has no significant non-cash expenses other than depreciation and amortisation.

### b. Geographical segments

During the year, more than 90% of the operations and assets and liabilities of the Group in terms of the above items was in Hong Kong.

### 3. TURNOVER AND OPERATING PROFIT

The principal activity of the Company is investment holding and those of its principal subsidiaries are set out on pages 108 and 109.

**a. An analysis of the Group's turnover and operating profit for the financial year is as follows:**

	Turnover		Operating profit/(loss)	
	2001 HK\$ Million	2000 HK\$ Million	2001 HK\$ Million	2000 HK\$ Million Restated
Property investment	3,591	3,320	2,625	2,489
Property development	827	1,647	(88)	198
Communications, media and entertainment	3,062	2,535	200	(46)
Logistics	3,331	3,442	1,835	1,849
Hotels	640	694	172	179
Investment and others	274	385	308	874
	<b>11,725</b>	12,023	<b>5,052</b>	5,543

Property investment included gross rental income from investment properties of HK\$2,804 million (2000: HK\$2,631 million).

**b. Operating profit is arrived at after charging:**

	2001 HK\$ Million	2000 HK\$ Million
Depreciation		
– assets held for use under operating leases	45	21
– other assets	901	891
Amortisation of prepaid expenses and programming library	118	120
Amortisation/write off of goodwill	22	37
Staff costs, including retirement scheme costs HK\$103 million (2000: HK\$87 million)	1,987	1,977
Auditors' remuneration	9	10
Cost of properties sold during the year	869	1,512
and crediting:		
Rental income less direct outgoings, including contingent rentals HK\$72 million (2000: HK\$74 million)	2,977	2,697
Interest income	246	276
Dividend income from listed securities	41	129
Dividend income from unlisted securities	35	35



### 3. TURNOVER AND OPERATING PROFIT *continued*

<b>c. Directors' emoluments</b>	<b>2001 HK\$ Million</b>	<b>2000 HK\$ Million</b>
Fees	–	–
Basic salaries, housing and other allowances, and benefits in kind	13	12
Deemed profit on share option exercise	3	–
Retirement scheme contributions	1	1
Discretionary bonuses and/or performance related bonuses	13	11

For the year under review, total emoluments (including any reimbursement of expenses) amounting to HK\$0.1 million (2000: HK\$0.1 million), being wholly in the form of Directors' fees, were paid/payable to Independent Non-executive Directors of the Company.

The emoluments in respect of the year ended December 31, 2001 of all the Directors of the Company in office during the year were in the following ranges:

<b>Bands (in HK\$)</b>	<b>2001 Number</b>	<b>2000 Number</b>
Not more than \$1,000,000	8	5
\$1,500,001 – \$2,000,000	1	1
\$2,500,001 – \$3,000,000	–	1
\$3,000,001 – \$3,500,000	2	1
\$4,000,001 – \$4,500,000	1*	–
\$7,500,001 – \$8,000,000	1	2*
\$9,500,001 – \$10,000,000	1*	–
	<b>14</b>	<b>10</b>

*Note:* The emoluments of a Director in the band marked \* above include deemed profit on share option exercise totalling HK\$2.9 million (2000: HK\$0.4 million).

### 3. TURNOVER AND OPERATING PROFIT *continued*

#### d. Emoluments of the highest paid employees

Set out below are analyses of the emoluments (excluding amounts, if any, paid or payable by way of commissions on sales generated by the employees concerned) for the year ended December 31, 2001 of one employee (2000: two) of the Group who, not being a Director of the Company, is among the top five highest paid individuals (including Directors of the Company and other employees of the Group) employed by the Group.

<b>Aggregate Emoluments</b>	<b>2001 HK\$ Million</b>	<b>2000 HK\$ Million</b>
Basic salaries, housing and other allowances, and benefits in kind	3	5
Contributions to pension schemes	–	–
Discretionary bonuses and/or performance related bonuses	1	2
<b>Total</b>	<b>4</b>	<b>7</b>
<b>Bandings Bands (in HK\$)</b>	<b>2001 Number</b>	<b>2000 Number</b>
\$3,000,001 – \$3,500,000	–	1
\$3,500,001 – \$4,000,000	1	1
	<b>1</b>	<b>2</b>

### 4. OTHER NET (LOSS)/INCOME

Other net (loss)/income represents a net loss (2000: net profit) on disposal of investments and interests in associates and includes net revaluation deficits of HK\$107 million (2000: surpluses of HK\$791 million) which were previously recognised in the investments revaluation reserves.

### 5. BORROWING COSTS

	<b>2001 HK\$ Million</b>	<b>2000 HK\$ Million</b>
Interest on:		
Bank loans and overdrafts	622	991
Other loans repayable within five years	475	708
Other loans repayable after more than five years	168	201
Other borrowing costs	30	39
	<b>1,295</b>	<b>1,939</b>
Less: Amount capitalised *	(189)	(346)
<b>Net borrowing costs for the year</b>	<b>1,106</b>	<b>1,593</b>

\* The borrowing costs have been capitalised at annual rates of between 3.6% and 7.6% (2000: 7.0% to 7.9%)

## 6. NET OTHER CHARGES

	2001 HK\$ Million	2000 HK\$ Million
Net provisions for impairment in value of non-trading securities	(438)	(37)
Net write-back/(charge) of provisions for properties under development and for sale	339	(99)
	(99)	(136)

Net provisions for impairment in value of non-trading securities include a deficit of HK\$358 million transferred from the investments revaluation reserves of which HK\$343 million was brought forward from previous years in accordance with the Group's accounting policy on accounting for investments in securities.

## 7. TAXATION

- The provision for Hong Kong profits tax is based on the profit for the year as adjusted for tax purposes at the rate of 16% (2000: 16%).
- Overseas taxation is calculated at rates of tax applicable in countries in which the Group is assessed for tax.
- Taxation in the consolidated profit and loss account represents:

	2001 HK\$ Million	2000 HK\$ Million
Hong Kong profits tax for the year	409	382
Underprovision for Hong Kong profits tax relating to prior years	–	60
Overseas taxation for the year	2	22
Deferred taxation (Note 28a)	(11)	(29)
	400	435
Share of associates' Hong Kong profits tax for the year	3	–
	403	435

- None of the taxation payable in the balance sheet is expected to be settled after more than one year.

## 8. PROFIT ATTRIBUTABLE TO SHAREHOLDERS

Profit attributable to shareholders for the year is dealt with in the accounts of the Company to the extent of HK\$2,016 million (2000: HK\$2,037 million).

## 9. DIVIDENDS

### a. Dividends attributable to the year

	2001 HK\$ Million	2000 HK\$ Million
Interim dividend declared and paid of 28 cents (2000: 28 cents) per share	685	685
Final dividend of 50 cents proposed after the balance sheet date (2000: 50 cents) per share	1,223	1,223
	1,908	1,908

The final dividend proposed after the balance sheet date has not been recognised as a liability at the balance sheet date.

### b. Dividends attributable to the previous financial year, approved and paid during the year

	2001 HK\$ Million	2000 HK\$ Million
Final dividend in respect of the previous financial year, approved and paid during the year, of 50 cents (2000: 50 cents) per share	1,223	1,223

## 10. EARNINGS PER SHARE

The calculation of earnings per share is based on the earnings for the year of HK\$2,519 million (2000: HK\$2,494 million as restated) and the weighted average of 2,446 million ordinary shares (2000: 2,446 million ordinary shares) in issue during the year.

The calculation of diluted earnings per share is based on earnings for the year of HK\$2,519 million (2000: HK\$2,494 million as restated) and the weighted average of 2,446 million ordinary shares (2000: 2,446 million ordinary shares) after adjusting for the effects of all dilutive potential ordinary shares as shown below:

	2001 No. of shares Million	2000 No. of shares Million
Weighted average number of ordinary shares used in calculating basic earnings per share	2,446	2,446
Deemed issue of ordinary shares for no consideration	—	—
Weighted average number of ordinary shares used in calculating diluted earnings per share	2,446	2,446

The existence of unexercised options during the year ended December 31, 2001 (see note 25) has no dilutive effect on the calculation of diluted earnings per share for the year ended December 31, 2001.



## 11. CHANGE IN ACCOUNTING POLICIES

### a. Goodwill/negative goodwill

In prior years, goodwill/negative goodwill arising on consolidation, representing the excess/shortfall of the cost of investments in subsidiaries and associates over the appropriate share of the fair value of the identifiable assets and liabilities acquired, was taken to reserves in the year in which it arose. On disposal of a subsidiary or an associate, the attributable amount of goodwill/negative goodwill was included in calculating the profit or loss on disposal.

With effect from January 1, 2001, the Group adopted an accounting policy to recognise goodwill/negative goodwill as set out in note 1(c) in order to comply with Hong Kong Statement of Standard Accounting Practice 30 ("SSAP 30") "Business combinations" issued by the Hong Kong Society of Accountants.

By adoption of SSAP 30, goodwill arising during the year ended December 31, 2001 of HK\$441 million was capitalised as an asset in the balance sheet as at December 31, 2001 and amortisation of HK\$22 million was charged to the consolidated profit and loss account for the year ended December 31, 2001.

The Group has taken advantage of the transitional provisions set out in paragraph 88 of SSAP 30 which do not require restatement of positive/negative goodwill taken to reserves prior to January 1, 2001.

Goodwill arising in prior periods and not restated for the reasons noted above has been assessed for indications of impairment as required by Statement of Standard Accounting Practice 31 "Impairment of assets" ("SSAP 31") issued by the Hong Kong Society of Accountants. As a result of this review upon adoption of SSAP 31 and SSAP 30, which has been applied retrospectively, goodwill arising in prior years has been considered to have been impaired in prior years, and, consequently, revenue reserves as at January 1, 2000 were restated and reduced by HK\$237 million whilst other capital reserves at January 1, 2000 were increased by a corresponding amount, representing impairment of goodwill arising in prior years.

### b. Planned maintenance provision

In prior years, the Group operated a planned maintenance scheme for its hotels which projected future maintenance requirements over a period of four years. Within this scheme actual costs and/or projected costs of the ensuing four year period, as estimated by the Group, were equalised by annual provisions in the profit and loss account. With effect from January 1, 2001, maintenance costs are expensed in the profit and loss account in the year in which they are incurred in accordance with Statement of Standard Accounting Practice 28 "Provisions, contingent liabilities and contingent assets" ("SSAP 28") issued by the Hong Kong Society of Accountants. The effects of this new accounting policy has been adopted retrospectively. In adjusting prior years' figures, revenue reserves as at January 1, 2000 were restated and increased by HK\$106 million representing the reversal of the previous provision for planned maintenance.

As a result of the adoption of SSAP 28 and restating the prior years' results and reserves, the Group's profit for the year attributable to shareholders has increased by HK\$19 million (2000: HK\$14 million) as a net result of not making provisions for planned maintenance and writing off the actual maintenance costs incurred during the period.

## 11. CHANGE IN ACCOUNTING POLICIES continued

### c. Proposed dividends

In prior years, dividends proposed after balance sheet date were accrued as liabilities at the balance sheet date. With effect from January 1, 2001, dividends proposed after balance sheet date are shown as a separate component of shareholders' funds in accordance with the revised Statement of Standard Accounting Practice 9 "Events after the balance sheet date" ("SSAP 9") issued by the Hong Kong Society of Accountants. The new accounting policy has been adopted retrospectively. In adjusting prior years' figures, shareholders' funds as at January 1, 2001 were restated and increased by HK\$1,223 million (January 1, 2000: HK\$1,223 million) representing the proposed final dividend for the year ended December 31, 2000.

As a result of the adoption of SSAP 9 and restating the prior years' reserves, the Group's shareholders' funds at December 31, 2001 have increased by HK\$1,223 million (2000: HK\$1,223 million).

### d. Segment reporting

A segment is distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Inter-segment pricing is based on similar terms as those available to other external parties.

In note 2 to the consolidated accounts, the Group has disclosed segment revenue and results as defined under Statement of Standard Accounting Practice 26 "Segment reporting" ("SSAP 26") issued by the Hong Kong Society of Accountants. In accordance with the Group's internal financial reporting the Group has determined that business segments be presented as the primary reporting format and geographical segments as the secondary reporting format.

## 12. FIXED ASSETS

	Group					
	Investment properties HK\$ Million	Properties under or held for redevelop- ment HK\$ Million	Hotel and club properties HK\$ Million	Broad- casting & communi- cations equipment HK\$ Million	Other properties and fixed assets HK\$ Million	Total HK\$ Million
a. Cost or valuation						
Balance at January 1, 2001	60,333	4,182	3,942	6,194	8,465	83,116
Additions	29	457	–	1,280	300	2,066
Disposals	(5)	(34)	–	(17)	(46)	(102)
Reclassification	1,162	(690)	–	(6)	(7)	459
Write back of provisions for impairment	–	379	–	–	–	379
Provisions for impairment	–	(52)	–	–	–	(52)
Revaluation deficits	(4,372)	–	(299)	–	–	(4,671)
Balance at December 31, 2001	57,147	4,242	3,643	7,451	8,712	81,195
Accumulated depreciation						
Balance at January 1, 2001	–	–	–	2,411	3,468	5,879
Charge for the year	–	–	12	546	388	946
Written back on disposals	–	–	–	(14)	(40)	(54)
Reclassification	–	–	–	(2)	(7)	(9)
Written back on revaluation	–	–	(12)	–	–	(12)
Balance at December 31, 2001	–	–	–	2,941	3,809	6,750
Net book value						
at December 31, 2001	57,147	4,242	3,643	4,510	4,903	74,445
at December 31, 2000	60,333	4,182	3,942	3,783	4,997	77,237
b. The analysis of cost or valuation of the above assets is as follows:						
2001 valuation	57,147	–	3,643	–	–	60,790
1994 valuation	–	288	–	–	–	288
Cost less provisions	–	3,954	–	7,451	8,712	20,117
	57,147	4,242	3,643	7,451	8,712	81,195

If the hotel and club properties had not been revalued, the carrying value of these assets on the basis of cost less accumulated depreciation would be HK\$366 million (2000: HK\$378 million).

## 12. FIXED ASSETS continued

	Group					
	Investment properties <i>HK\$ Million</i>	Properties under or held for redevelop- ment <i>HK\$ Million</i>	Hotel and club properties <i>HK\$ Million</i>	Broad- casting & communi- cations equipment <i>HK\$ Million</i>	Other properties and fixed assets <i>HK\$ Million</i>	Total <i>HK\$ Million</i>
c. Tenure of title to properties (at cost or valuation):						
Held in Hong Kong						
Long lease	44,907	383	3,583	–	3	48,876
Medium lease	8,630	2,913	–	–	4,496	16,039
Short lease	–	–	60	–	1	61
	53,537	3,296	3,643	–	4,500	64,976
Held outside Hong Kong						
Freehold	18	–	–	–	–	18
Long lease	–	–	–	–	11	11
Medium lease	3,592	946	–	–	–	4,538
	57,147	4,242	3,643	–	4,511	69,543

### d. Properties revaluation

The Group's investment properties together with its hotel and club properties have been revalued as at December 31, 2001 by Chesterton Petty Limited, an independent firm of professional surveyors, on an open market value basis, after taking into consideration the net income allowing for reversionary potential.

Certain properties under or held for redevelopment were valued at December 31, 1994 by Chesterton Petty Limited, an independent firm of professional surveyors, on an open market value basis, after taking into account the development potential of the properties where appropriate.

The surplus or deficit arising on revaluation less minority interests is dealt with in capital reserves.

### e. Impairment of fixed assets

The value of properties, other than investment properties and hotel and club properties which are revalued annually, is assessed at each balance sheet date for indications of impairment with reference to valuations undertaken by management. Such valuations assess the recoverable amount of each property based on its value in use (using relevant discount rates) or on its net selling price (by reference to market prices), depending upon the anticipated future plans for the property. As a consequence of this exercise, at December 31, 2001 impairment losses previously recognised in the consolidated profit and loss account of HK\$379 million were reversed principally due to the change in expected use of a property and impairment losses of HK\$52 million were recognised in the consolidated profit and loss account principally to reflect the current prevailing property market conditions.

### f. The gross amounts of fixed assets of the Group held for use in operating leases were HK\$58,400 million (2000: HK\$61,153 million).

## 12. FIXED ASSETS *continued*

- g. The Group leases out properties under operating leases, which generally run for an initial period of two to six years, with an option to renew the lease after that date at which time all terms are renegotiated. Lease payments may be varied periodically to reflect market rentals and may contain a contingent rental element which is based on various percentages of tenants' sales receipts.
- h. The Group's total future minimum lease income under non-cancellable operating leases is receivable as follows:

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Within 1 year	3,006	2,534
After 1 year but within 5 years	3,300	3,218
After 5 years	47	44
	<b>6,353</b>	<b>5,796</b>

## 13. INVESTMENTS IN SUBSIDIARIES

	Company	
	2001 HK\$ Million	2000 HK\$ Million
Unlisted shares, at cost less provision	20,682	20,682
Amounts due by subsidiaries	35,271	36,803
	<b>55,953</b>	<b>57,485</b>
Amounts due to subsidiaries	(43,151)	(42,840)
	<b>12,802</b>	<b>14,645</b>

Details of principal subsidiaries at December 31, 2001 are shown on pages 108 and 109.

The amounts due to and by subsidiaries are non-current as these are not expected to be paid within the next twelve months.



## 14. GOODWILL

	Group HK\$ Million
Cost	
Balance at January 1, 2001	–
Addition through acquisition of subsidiaries	441
Balance at December 31, 2001	441
Amortisation	
Balance at January 1, 2001	–
Charge for the year	(22)
Balance at December 31, 2001	(22)
Carrying amount	
At December 31, 2001	419
At December 31, 2000	–

The addition of positive goodwill during the year under review related to the acquisition of an additional 4.5% interest in Modern Terminals Limited ("MTL") which increased the Group's equity holding in MTL from 50.8% to 55.3%.

## 15. LONG TERM DEPOSITS

The Group has placed deposits with a financial institution maturing in 2003 and 2006 at a margin above market rates. The deposits are credit-linked to the Group's investment grade debt securities.

## 16. INTEREST IN ASSOCIATES

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Share of net tangible assets		
Shares listed in Hong Kong	–	347
Unlisted shares	(455)	(157)
	(455)	190
Amounts due by associates	3,883	4,792
Amounts due to associates	(39)	(10)
	3,389	4,972
Market value of listed shares	–	174

Details of principal associates at December 31, 2001 are shown on page 109.

The amounts due to and by associates are non-current as these are not expected to be paid within the next twelve months.

## 16. INTEREST IN ASSOCIATES *continued*

Included in the amount due from associates are loans totalling HK\$3,697 million (2000: HK\$4,622 million) advanced to certain associates involved in property developments projects, of which HK\$1,730 million (2000: HK\$2,269 million) is interest bearing and HK\$1,967 million (2000: HK\$2,353 million) is interest-free. The annual interest rates are determined by the shareholders of the associate with reference to prevailing market rates which were between 3.6% and 7.4% for the current year (2000: 6.1% to 8.1%). The loans are unsecured and are repayable as may from time to time be agreed among the shareholders.

## 17. LONG TERM INVESTMENTS

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Non-trading securities		
Equity securities		
Listed in Hong Kong	474	1,283
Listed outside Hong Kong	524	514
	998	1,797
Unlisted	90	104
	1,088	1,901
Market value of listed securities	998	1,797

## 18. DEFERRED DEBTORS

Deferred debtors represent receivables due after more than one year.

## 19. DEFERRED ITEMS

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Prepaid revenue expenses	322	338
Programming library	211	232
	533	570

## 20. INVENTORIES

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Properties under development for sale, less pre-sale proceeds received and receivable	1,996	1,983
Properties held for sale	751	1,156
Spare parts and consumables	135	118
	<b>2,882</b>	3,257

The properties under development for sale are expected to be completed and recovered after more than one year.

The amount of properties held for sale/under development for sale carried at net realisable value is HK\$827 million (2000: HK\$2,527 million). In 2001, the amount of reversals of write down of properties held for sale/under development for sale charged to the profit and loss account in prior years was HK\$51 million (2000: HK\$Nil).

## 21. TRADE AND OTHER RECEIVABLES

Included in this item are trade debtors (net of provision for bad and doubtful debts) with an ageing analysis as at December 31, 2001 as follows:

	Group	
	2001 HK\$ Million	2000 HK\$ Million
0 – 30 days	442	462
31 – 60 days	157	59
61 – 90 days	41	17
Over 90 days	52	82
	<b>692</b>	620

The Group has a defined credit policy. The general credit terms allowed range from 0 to 60 days, except for pre-sale proceeds of properties under development, which are receivable upon completion of the properties under development.

## 22. PLEDGED DEPOSITS

Deposits are pledged as security for certain bonds and notes. Deposits pledged as security for obtaining a letter of credit for issue of a surety bond at December 31, 2000 (Note 31d) have been discharged in full during the year.

## 23. TRADE AND OTHER PAYABLES

Included in this item are trade creditors with an ageing analysis as at December 31, 2001 as follows:

	Group	
	2001 HK\$ Million	2000 HK\$ Million
0 – 30 days	745	437
31 – 60 days	99	101
61 – 90 days	74	132
Over 90 days	311	247
	<b>1,229</b>	<b>917</b>

## 24. SHORT TERM LOANS AND OVERDRAFTS

	Group		Company	
	2001 HK\$ Million	2000 HK\$ Million	2001 HK\$ Million	2000 HK\$ Million
Floating rate notes	1,417	–	–	–
Secured bank loans	91	373	–	–
Unsecured bank loans and overdrafts	5,346	5,473	314	103
Unsecured other loans	20	–	–	–
	<b>6,874</b>	<b>5,846</b>	<b>314</b>	<b>103</b>

## 25. SHARE CAPITAL

	2001 No. of shares Million	2000 No. of shares Million	2001 HK\$ Million	2000 HK\$ Million
Authorised				
Ordinary shares of HK\$1 each	3,600	3,600	3,600	3,600
Issued and fully paid				
Balance at January 1	2,446	2,446	2,446	2,446
Exercise of share options	1	–	1	–
Balance at December 31	<b>2,447</b>	<b>2,446</b>	<b>2,447</b>	<b>2,446</b>

### Executive share incentive scheme

As at December 31, 2001, options to subscribe for 3.3 million (2000: 3.8 million) ordinary shares of the Company at prices ranging from HK\$12.0 to HK\$25.0 per share granted to a number of executives under the Company's executive share incentive scheme were unexercised. These options are exercisable before July 31, 2006.

During the year, options were exercised to subscribe for 480,000 (2000: 70,000) ordinary shares of HK\$1.00 each at a consideration between HK\$9.5 and HK\$19.0 (2000: between HK\$7.6 and HK\$9.5) per share.

## 26. RESERVES

	Share premium HK\$ Million	Capital redemption reserve HK\$ Million	Investment properties revaluation reserves HK\$ Million	Investments revaluation reserves HK\$ Million	Other capital reserves HK\$ Million	Revenue reserves HK\$ Million (Restated)	Total HK\$ Million
<b>a. The Group</b>							
i. Company and subsidiaries							
Balance at January 1, 2000							
– as previously reported	7,729	7	38,292	468	(758)	6,057	51,795
– prior year adjustments in respect of							
– goodwill (Note 11a)	–	–	–	–	237	(237)	–
– planned maintenance provision (Note 11b)	–	–	–	–	–	106	106
– dividends proposed (Note 11c)	–	–	–	–	–	1,223	1,223
– as restated	7,729	7	38,292	468	(521)	7,149	53,124
Dividends approved in respect of the previous year (Note 9b)	–	–	–	–	–	(1,223)	(1,223)
Exchange reserve	–	–	–	–	(26)	–	(26)
Exercise of share options	1	–	–	–	–	–	1
Reserve on acquisition of subsidiaries and an associate	–	–	–	–	118	–	118
Goodwill written off on disposal of subsidiaries and associates	–	–	–	–	51	–	51
Transferred to the profit and loss account on disposal of non-trading securities	–	–	–	(791)	–	–	(791)
Revaluation surplus/(deficit)							
– investment properties	–	–	2,216	–	–	–	2,216
– other properties	–	–	–	–	89	–	89
– non-trading securities	–	–	–	(67)	–	–	(67)
Reclassification	–	–	9	–	(9)	–	–
Profit for the year	–	–	–	–	–	2,811	2,811
Dividends declared in respect of the current year (Note 9a)	–	–	–	–	–	(685)	(685)
Balance at December 31, 2000 and January 1, 2001 (Restated)	7,730	7	40,517	(390)	(298)	8,052	55,618



## 26. RESERVES continued

	Share premium <i>HK\$ Million</i>	Capital redemption reserve <i>HK\$ Million</i>	Investment properties revaluation reserves <i>HK\$ Million</i>	Investments revaluation reserves <i>HK\$ Million</i>	Other capital reserves <i>HK\$ Million</i>	Revenue reserves <i>HK\$ Million</i> (Restated)	Total <i>HK\$ Million</i>
<b>a. The Group <small>continued</small></b>							
i. Company and subsidiaries <small>continued</small>							
Balance at December 31, 2000 and January 1, 2001 (Restated)	7,730	7	40,517	(390)	(298)	8,052	55,618
Dividends approved in respect of the previous year (Note 9b)	–	–	–	–	–	(1,223)	(1,223)
Exercise of share options	5	–	–	–	–	–	5
Goodwill written off on disposal of an associate	–	–	–	–	301	–	301
Transferred to the profit and loss account on disposal of non-trading securities	–	–	–	107	–	–	107
Revaluation surplus/(deficit)							
– investment properties	–	–	(4,361)	–	–	–	(4,361)
– other properties	–	–	–	–	(244)	–	(244)
– non-trading securities	–	–	–	(85)	–	–	(85)
Transferred to the profit and loss account on impairment of non-trading securities	–	–	–	358	–	–	358
Others	–	–	–	–	6	–	6
Profit for the year	–	–	–	–	–	2,859	2,859
Dividends declared in respect of the current year (Note 9a)	–	–	–	–	–	(685)	(685)
Balance at December 31, 2001	7,735	7	36,156	(10)	(235)	9,003	52,656

# NOTES TO THE ACCOUNTS continued

## 26. RESERVES continued

	Share premium <i>HK\$ Million</i>	Capital redemption reserve <i>HK\$ Million</i>	Investment properties revaluation reserves <i>HK\$ Million</i>	Investments revaluation reserves <i>HK\$ Million</i>	Other capital reserves <i>HK\$ Million</i>	Revenue reserves <i>HK\$ Million</i> (Restated)	Total <i>HK\$ Million</i>
<b>a. The Group <small>continued</small></b>							
ii. Associates							
Balance at January 1, 2000	–	–	–	(19)	–	190	171
Transferred to the profit and loss account on disposal of non-trading securities	–	–	–	16	–	–	16
Transferred to the profit and loss account on impairment of non-trading securities	–	–	–	13	–	–	13
Revaluation surplus – non-trading securities	–	–	–	3	–	–	3
Loss absorbed for the year	–	–	–	–	–	(317)	(317)
Balance at December 31, 2000 and January 1, 2001	–	–	–	13	–	(127)	(114)
Transferred to the profit and loss account on disposal of non-trading securities	–	–	–	(2)	–	–	(2)
Revaluation deficit – non-trading securities	–	–	–	(2)	–	–	(2)
Loss absorbed for the year	–	–	–	–	–	(340)	(340)
Balance at December 31, 2001	–	–	–	9	–	(467)	(458)
Total reserves							
At December 31, 2001	7,735	7	36,156	(1)	(235)	8,536	52,198
At December 31, 2000 (Restated)	7,730	7	40,517	(377)	(298)	7,925	55,504

## 26. RESERVES *continued*

	Share premium <i>HK\$ Million</i>	Capital redemption reserve <i>HK\$ Million</i>	Other capital reserves <i>HK\$ Million</i>	Revenue reserves <i>HK\$ Million</i> (Restated)	Total <i>HK\$ Million</i>
<b>b. The Company</b>					
Balance at January 1, 2000					
– as previously reported	7,729	7	306	1,578	9,620
– prior year adjustments in respect of					
– dividends proposed (Note 11c)	–	–	–	1,223	1,223
– as restated	7,729	7	306	2,801	10,843
Exercise of share options	1	–	–	–	1
Dividends approved in respect of					
the previous year (Note 9b)	–	–	–	(1,223)	(1,223)
Profit for the year	–	–	–	2,037	2,037
Dividends declared in respect of					
the current year (Note 9a)	–	–	–	(685)	(685)
Balance at December 31, 2000					
and January 1, 2001 (Restated)	7,730	7	306	2,930	10,973
Exercise of share options	5	–	–	–	5
Dividend approved in respect of					
the previous year (Note 9b)	–	–	–	(1,223)	(1,223)
Profit for the year	–	–	–	2,016	2,016
Dividend declared in respect of					
the current year (Note 9a)	–	–	–	(685)	(685)
Balance at December 31, 2001	7,735	7	306	3,038	11,086

Reserves of the Company available for distribution to shareholders at December 31, 2001 amounted to HK\$3,038 million (2000: HK\$2,930 million as restated).

The application of the share premium account and capital redemption reserves are governed by Section 48B and Section 49 of the Hong Kong Companies Ordinance respectively. The revaluation reserves have been set up and will be dealt with in accordance with the accounting policies adopted for the revaluation of investment properties, hotel and club properties and non-trading securities.

After the balance sheet date the Directors proposed a final dividend of 50 cents per share (2000: 50 cents per share) amounting to HK\$1,223 million (2000: HK\$1,223 million). This dividend has not been recognised as a liability at the balance sheet date.

# NOTES TO THE ACCOUNTS continued

## 27. LONG TERM LOANS

	Group		Company	
	2001 HK\$ Million	2000 HK\$ Million	2001 HK\$ Million	2000 HK\$ Million
Bonds and notes (secured and due February 21, 2005)				
US dollar floating rate notes	2,743	2,743	–	–
HK dollar floating rate notes	1,049	1,049	–	–
HK dollar floating rate notes	665	665	–	–
	4,457	4,457	–	–
Bonds and notes (unsecured)				
HK dollar floating rate notes due July 16, 2002	1,417	1,417	–	–
HK dollar guaranteed notes due March 15, 2004	500	–	–	–
US dollar notes due November 1, 2004	1,560	1,560	–	–
US dollar notes due March 13, 2007	2,730	2,730	–	–
	6,207	5,707	–	–
Bank loans (secured)				
Due less than 1 year	91	373	–	–
Due after more than 1 year but not exceeding 2 years	–	742	–	–
Due after more than 2 years but not exceeding 5 years	287	2,407	–	–
	378	3,522	–	–
Bank loans (unsecured)				
Due less than 1 year	5,346	5,473	314	103
Due after more than 1 year but not exceeding 2 years	406	3,126	–	–
Due after more than 2 years but not exceeding 5 years	7,079	393	–	–
	12,831	8,992	314	103
Other loans (unsecured)				
Due less than 1 year	20	–	–	–
Due after more than 1 year but not exceeding 2 years	–	20	–	–
	20	20	–	–
Total loans	23,893	22,698	314	103
Less: Amounts due within 1 year (Note 24)	(6,874)	(5,846)	(314)	(103)
Total long term loans	17,019	16,852	–	–

## 27. LONG TERM LOANS *continued*

- (a) As at December 31, 2001, the Group's net debts, representing the total loans less deposits, listed debt securities and cash, are analysed as follows:

	2001 HK\$ Million	2000 HK\$ Million
Secured	4,835	7,979
Bonds and notes	4,457	4,457
Bank loans	378	3,522
Unsecured	19,058	14,719
Bonds and notes	6,207	5,707
Bank loans and other loans	12,851	9,012
Total loans	23,893	22,698
Long term deposits	(468)	–
Listed debt securities	(514)	–
Deposits and cash	(2,852)	(2,213)
Pledged deposits	(288)	(981)
	19,771	19,504

- (b) As the Group's borrowings are primarily denominated in Hong Kong and US dollars and the US dollar loans have been effectively swapped into Hong Kong dollar loans by forward exchange contracts, there is no significant exposure to foreign exchange rate fluctuations.
- (c) Over 90% of the bonds and notes either bear interest at floating rates or have been swapped to floating rates determined by reference to the Hong Kong Interbank Offered Rate or the London Interbank Offered Rate.
- (d) Included in the Group's total loans are bank loans totalling HK\$992 million (2000: HK\$490 million) borrowed by two non-wholly owned subsidiaries, Modern Terminals Limited and Harbour Centre Development Limited. These loans are without recourse to the Company and other subsidiaries.
- (e) No amount included in long term loans is expected to be settled within one year (2000: HK\$3,010 million).
- (f) The banking facilities of the Group are secured by mortgages over certain investment properties with carrying value of HK\$19,171 million (2000: HK\$20,413 million).



## 28. DEFERRED TAXATION

(a) Movements on deferred taxation comprise:

	Group	
	2001 HK\$ Million	2000 HK\$ Million
Balance at January 1	478	507
Transfer to the profit and loss account (Note 7c)	(11)	(29)
Balance at December 31	467	478

(b) Major components of deferred taxation are set out below:

	Group			
	2001 Provided HK\$ Million	Potential liabilities/ (assets) unprovided HK\$ Million	2000 Provided HK\$ Million	Potential liabilities/ (assets) unprovided HK\$ Million
Depreciation allowances in excess of the related depreciation	467	821	478	300
Unutilised tax losses	–	(1,618)	–	(1,271)
Others	–	(110)	–	–
	467	(907)	478	(971)

The major part of the unprovided potential liabilities represents the maximum taxation arising from balancing charges in the event of a future realisation of investment and other properties at an amount equal to the valuations or carrying values recorded in the balance sheet.

The deferred tax assets arising from the Group's unutilised tax losses have not been recognised in the accounts as it is not certain that the future benefits thereof will crystallise in the foreseeable future.

(c) No deferred taxation has been provided in the accounts of the Company as the net effect of all timing differences is considered to be immaterial.

## 29. OTHER DEFERRED LIABILITIES

	Group	
	2001 HK\$ Million	2000 HK\$ Million Restated
Club debentures (non-interest bearing) due after more than 5 years	220	220
Deferred revenue (Note 1(l)(viii))	127	–
Others	75	84
	422	304

### 30. MATERIAL RELATED PARTY TRANSACTIONS

Except for the transactions noted below, the Group and the Company have not been a party to any material related party transaction during the year ended December 31, 2001:

- (a) As disclosed in Note 16, loans totalling HK\$3,697 million (2000: HK\$4,622 million) advanced by the Group to certain associates involved in the Sorrento and Bellagio property developments projects (as described in more detail in (b) and (c) below) are considered to be related party transactions and also constitute connected transactions as defined under the Listing Rules. Waivers were granted by the Stock Exchange in 1994 and 1997 from complying with the relevant connected transaction requirements (as set out in further detail under (b) and (c) hereunder). The net interest earned by the Group from these loans during the year is not material in the context of these accounts.
- (b) As disclosed in Note 31(b), the Company and a subsidiary, together with its controlling shareholder and two of its subsidiaries, have jointly and severally guaranteed the performance and observance of the terms by a subsidiary of the associate under an agreement to develop the Sorrento property.

The same parties have also severally guaranteed loans granted to a subsidiary of the above associate to finance the property development project. The amount attributable to the Company and a subsidiary was HK\$866 million (2000: HK\$1,360 million).

Such guarantees given by the Company constitute connected transactions as defined under the Listing Rules, but a waiver from complying with the relevant connected transaction requirements was granted by the Stock Exchange in 1997.

- (c) As disclosed in Note 31(c), the Company together with its controlling shareholder and one of its subsidiaries, have jointly and severally guaranteed the performance and observance of the terms by a subsidiary of an associate under an agreement to develop the Bellagio property.

The same parties have also severally guaranteed loans granted to a subsidiary of the above associate to finance the property development project. The amount attributable to the Company was HK\$1,267 million (2000: HK\$Nil).

Such guarantees given by the Company constitute connected transactions as defined under the Listing Rules, but a waiver from complying with the relevant connected transaction requirements was granted by the Stock Exchange in 1997.

- (d) In 2001, the Group acquired a 100% effective interest in several sites at Yau Tong (the "Properties") for a proposed development to be undertaken by a joint-venture company from its controlling shareholder for a consideration of HK\$753 million. The consideration was calculated on the basis of the value of the Properties as assessed by an independent valuer at July 16, 2001 and the outstanding balance of a shareholder's loan. The Properties will be injected into the joint-venture company in which the Group will have an effective interest of 15.6% if the proposed development plan is finalised.
- (e) In respect of the year ended December 31, 2001, the Group earned rental income amounting to HK\$134 million (2000: HK\$125 million) from affiliated companies of its controlling shareholder.

## 31. CONTINGENT LIABILITIES

As at December 31, 2001:

- (a) There were contingent liabilities in respect of guarantees given by the Company on behalf of subsidiaries relating to overdraft, short term loan and credit facilities, bonds and notes of up to HK\$29,849 million (2000: HK\$27,706 million).
- (b) The Company and a subsidiary together with its principal shareholder and two subsidiaries thereof, have jointly and severally guaranteed the performance and observance of the terms under an agreement for a property development project by the subsidiary of an associate. Also, all the parties have severally guaranteed loans granted to a subsidiary of the associate to finance its property development project. The amount attributable to the Company and a subsidiary is HK\$866 million (2000: HK\$1,360 million).
- (c) The Company together with its controlling shareholder and one of its subsidiaries, have jointly and severally guaranteed the performance and observance of the terms under an agreement for a property development project by a subsidiary of another associate. Also, all the parties have severally guaranteed loans granted to a subsidiary of the associate to finance its property development project. The amount attributable to the Company was HK\$1,267 million (2000: HK\$Nil).
- (d) In previous years claims for unspecified damages for alleged breach of contract were brought by a third party against the Company and certain subsidiaries and a director of the Company based on an alleged option to invest in the Group's cable television franchise. On May 21, 2001, the United States Supreme Court affirmed the judgments of the District Court and the Court of Appeals in Denver in the case of United International Holdings, Inc. ("UIH") and UIH Asia Investment Company v. The Wharf (Holdings) Limited.

The judgments were entered in an action brought by UIH arising out of an alleged breach of contract involving the Group's cable television business, in respect of which the jury in the abovementioned District Court rendered a verdict against The Wharf (Holdings) Limited et al. awarding US\$67 million (HK\$523 million) in compensatory damages plus US\$59 million (HK\$456 million) in exemplary (or punitive) damages and interest thereon. The abovementioned Court of Appeals affirmed the judgment of District Court in May 2000. The Group had made full provision in its accounts in prior years in respect of the amount required to discharge all its liabilities. By September 30, 2001, the Group had settled in full the judgment sum plus interest thereon and all UIH's legal fee claims in a total amount of HK\$1,569 million.

Accordingly, the Company has discharged a bond totalling HK\$1,513 million (US\$194 million) which was posted as surety for the payment of the damages, costs and interest. The posting of the surety bond was secured by an investment property, certain listed share investments and fixed deposits of the Group, which had an aggregate carrying amount of HK\$4,594 million at December 31, 2000.

- (e) Forward exchange contracts amounting to HK\$6,537 million (2000: HK\$5,304 million) will mature in 2002 (2000: HK\$4,914 million and HK\$390 million mature in 2001 and 2002 respectively).

## 32. COMMITMENTS

	Group	
	2001 HK\$ Million	2000 HK\$ Million
(a) Capital commitments		
No provision has been made in the accounts for planned capital expenditure of	4,966	5,913
In respect of which contracts have been entered into for	1,858	1,783

- (b) The Company's subsidiary, Modern Terminals Limited, together with certain other third parties, have entered into a Joint Development Agreement ("JDA") to jointly procure the construction of Container Terminal 9. The total cost of construction is estimated to be HK\$4.8 billion and will be shared by respective parties at an agreed ratio as stipulated in the JDA. The financing of the construction cost is without recourse to the Company and other subsidiaries.

The joint developers have received notification from the contractor of claims for additional costs in respect of the construction. The claims have been considered by the project director and consultant engineers who consider them to be substantially invalid based on information currently available and who also note that the joint developers have right to significant liquidated damages from the contractor.

## 33. POST BALANCE SHEET EVENTS

After the balance sheet date the directors proposed a final dividend. Further details are disclosed in note 9.

## 34. COMPARATIVE FIGURES

Certain comparative figures have been adjusted as a result of changes in accounting policies for goodwill/negative goodwill, planned maintenance provision, proposed dividends and segment reporting in order to comply with SSAPs 30, 28, 9 and 26 respectively, details of which are set out in Note 11. In addition, the presentation of certain comparative figures in the consolidated profit and loss account has been amended to conform to the current year's presentation which management consider gives a better indication of the results of the Group for the year.

## 35. APPROVAL OF ACCOUNTS

The accounts were approved and authorised for issue by the Directors on March 18, 2002.

# PRINCIPAL SUBSIDIARIES AND ASSOCIATES

At December 31, 2001

Subsidiaries	Place of incorporation/operation	Issued share capital (all being ordinary shares and fully paid up except where otherwise stated)	Percentage of equity attributable to the Group	Principal activities
<b>Property – Hong Kong and Singapore</b>				
Feckenham Limited	Hong Kong	2 HK\$10 shares	100	Property
Forestside Limited	British Virgin Islands	500 US\$1 shares	100	Property
Framenti Company Limited	Hong Kong	2 HK\$1 shares	100	Property
Harbour City Management Limited	Hong Kong	2 HK\$10 shares	100	Property management
HKRT Peak Properties Limited	Hong Kong	3,000,000 HK\$10 shares	100	Property
Hong Tai Yuen Limited	Hong Kong	500,000 HK\$1 shares	100	Property
Marbrad Company Limited	Hong Kong	2 HK\$1 shares	100	Property
New Tech Centre Limited	Hong Kong	10,000 HK\$1 shares	100	Property
Olinda Limited	Hong Kong	2 HK\$10 shares	100	Property
Oroll Pte. Limited	Singapore	1,000,000 S\$1 shares	100	Property
Plaza Hollywood Management Limited	Hong Kong	2 HK\$1 shares	100	Property management
Renvey Company Limited	Hong Kong	10,000 HK\$1 shares	100	Property
Roville Company Limited	Hong Kong	2 HK\$1 shares	100	Property
Solana Limited	Hong Kong	100 HK\$10 shares	100	Property
Times Square Estates Limited	Hong Kong	2 HK\$1 shares	100	Property management
Wharf Development Limited	Hong Kong	2 HK\$1 shares	100	Holding company
Wharf Properties Limited	Hong Kong	20,000 HK\$10 shares	100	Property
Wharf Property Investments Limited	Hong Kong	23,200,000 HK\$10 shares	100	Holding company
Wharf Realty Limited	Hong Kong	2 HK\$1 shares	100	Property
Wobble Company Limited	Hong Kong	2 HK\$1 shares	100	Property
Zenuna Limited	Hong Kong	2 HK\$10 shares	100	Property
<b>Property – China</b>				
Cheerwill Properties Limited	British Virgin Islands	500 US\$1 shares	100	Holding company
Keithman Company Limited	Hong Kong	10,000 HK\$1 shares	80	Holding company
Rumba Company Limited	Hong Kong	10,000 HK\$1 shares	82	Holding company
Times Square Limited	Hong Kong	2 HK\$1 shares	100	Trademark registration
Wharf Beijing Limited	Hong Kong	2 HK\$1 shares	100	Holding company
# Wharf China Limited	Cayman Islands	500,000,000 US\$1 shares	100	Holding company
Wharf Chongqing Limited	Hong Kong	2 HK\$1 shares	100	Holding company
Wharf Dalian Limited	Hong Kong	2 HK\$1 shares	100	Holding company
Shanghai Times Square Property Management (Shanghai) Company Limited	The People's Republic of China	US\$500,000	100	Property management
Wharf Shanghai Limited	Hong Kong	10,000,000 HK\$1 shares	100	Holding company
Wharf Wuhan Limited	Hong Kong	2 HK\$1 shares	100	Holding company
<b>Communications, media and entertainment</b>				
COL Limited	Hong Kong	40,000 HK\$500 shares	100	Computer services
Global Media In Force Limited	Hong Kong	2 HK\$1 shares	79	Advertising airtime, programme licensing and online shopping
Hong Kong Cable Television Limited	Hong Kong	1,000,000,000 HK\$1 shares	79	Pay television services
* i-CABLE Communications Limited	Hong Kong	2,014,000,000 HK\$1 shares	79	Holding company
i-CABLE Network Limited	Hong Kong	100 HK\$1 shares	79	Network operation services
		2 HK\$1 non-voting deferred shares		
i-CABLE Satellite Television Limited	Hong Kong	2 HK\$1 shares	79	Non-domestic Television services
i-CABLE WebServe Limited	Hong Kong	2 HK\$1 shares	79	Internet and multimedia services



Subsidiaries	Place of incorporation/operation	Issued share capital (all being ordinary shares and fully paid up except where otherwise stated)	Percentage of equity attributable to the Group	Principal activities
<b>Communications, media and entertainment</b> <i>continued</i>				
Wharf New T&T Limited (Formerly New T&T Hong Kong Limited)	Hong Kong	100,000,000 HK\$1 shares	100	Telecommunication
Rediffusion Satellite Services Limited	Hong Kong	1,000 HK\$10 shares	79	Satellite television systems
# Wharf Communications Investments Limited	Hong Kong	1,000,000 HK\$10 shares	100	Holding company
<b>Logistics</b>				
The "Star" Ferry Company, Limited	Hong Kong	1,440,000 HK\$5 shares	100	Public transport
Wharf Transport Investments Limited	Hong Kong	2 HK\$1 shares	100	Holding company
Hongkong Tramways Limited	Hong Kong	21,937,500 HK\$5 shares	100	Public transport
Metropark Limited	Hong Kong	2 HK\$10 shares	100	Carpark management
Modern Terminals Limited	Hong Kong	76,891 HK\$1,000 shares	55	Container terminal
<b>Hotels</b>				
* Harbour Centre Development Limited	Hong Kong	315,000,000 HK\$0.5 shares	67	Holding company
Manniworth Company Limited	Hong Kong	10,000 HK\$1 shares	67	Property
Marco Polo Hotels Management Limited	Hong Kong	2 HK\$10 shares	100	Hotel management
The Hongkong Hotel Limited	Hong Kong	100,000 HK\$1 shares	67	Hotel and property
The Marco Polo Hotel (Hong Kong) Limited	Hong Kong	1,000 HK\$1 shares	100	Hotel
The Prince Hotel Limited	Hong Kong	2 HK\$1 shares	100	Hotel
Wharf Hotel Investments Limited	Cayman Islands	500,000,000 US\$1 shares	100	Holding company
<b>Investment, corporate and others</b>				
Fortune Growth Investments Limited	Hong Kong	2 HK\$1 shares	100	Finance
Hoya International Limited	Hong Kong	2 HK\$1 shares	67	Finance
HCDL Finance (International) Limited	Cayman Islands	500 US\$1 shares	67	Finance
Perdiem Company Limited	Hong Kong	2 HK\$1 shares	100	Finance
Success Record Limited	Hong Kong	2 HK\$1 shares	100	Finance
# Wharf Capital International Limited	Cayman Islands	1,000 US\$1 shares	100	Finance
# Wharf International Finance Limited	Cayman Islands	500 US\$1 shares	100	Finance
# Wharf Hong Kong Limited	Cayman Islands	500,000,000 US\$1 shares	100	Holding company
Wharf International Investments Limited	Cayman Islands	500 US\$1 shares	100	Investment
# Wharf International Limited	Cayman Islands	500,000,000 US\$1 shares	100	Holding company
# Wharf Limited	Hong Kong	2 HK\$10 shares	100	Management services
# Wharf Treasury (1995) Limited	British Virgin Islands	500 US\$1 shares	100	Finance

Associates	Place of incorporation/operation	Class of shares	Percentage of equity attributable to the Group	Principal activities
<b>Property</b>				
Diamond Hill Development Holdings Limited	British Virgin Islands	Ordinary	33	Holding company
Harriman Leasing Limited	Hong Kong	Ordinary	50	Leasing agent
Hopfield Holdings Limited	British Virgin Islands	Ordinary	33	Holding company
Salisbury Company Limited	Hong Kong	Ordinary	33	Property
Kowloon Properties Company Limited	Hong Kong	Ordinary	33	Property

All the subsidiaries listed above were, as at December 31, 2001, indirect subsidiaries of the Company except where marked #.

The above list gives the principal subsidiaries and associates of the Group which, in the opinion of the Directors, principally affect the profit and assets of the Group.

# Subsidiaries held directly

\* Listed companies

# SCHEDULE OF PRINCIPAL PROPERTIES

As at December 31, 2001

ADDRESS	LOT NUMBER	YEAR OF COMPLETION
<b>a) Investment and other properties and hotels</b>		
Investment and other properties		
Ocean Terminal, Harbour City, Tsimshatsui	KPP 83	1966
Ocean Centre, Harbour City, Tsimshatsui	KML 11 S.A.	1977
New T & T Centre, Harbour City, Tsimshatsui	KML 11 S.B.	1981
World Commerce Centre, Harbour City, Tsimshatsui	KML 11 S.B.	1981
World Finance Centre, Harbour City, Tsimshatsui	KML 11 S.D.	1983
Ocean Galleries, Harbour City, Tsimshatsui	KML 11 S.B. & D.	1981/83
Gateway I, Harbour City, Tsimshatsui	KML 11 R.P.	1994
Gateway II, Harbour City, Tsimshatsui	KML 11 S.B. & D.	1998/99
The Marco Polo Hongkong Hotel, Harbour City, Tsimshatsui (Commercial Section)	KML 91 S.A. & KML 10 S.B.	1969
Times Square, Sharp Street East, Causeway Bay	IL 731, IL 728, IL 727, IL 725 S.A. & R.P., IL 724 S.A., B & R.P., IL 722 & IL 718	1993
Plaza Hollywood, 3 Lung Poon Street, Diamond Hill	NKIL 6160	1997
World Trade Square, Hoi Bun Road, Kwun Tong	KTIL 713	1991
26-27/F, World-Wide House, Central	IL 8432	1979
Various units of Cable TV Tower, Hoi Shing Road, Tsuen Wan	TWTL 218	1992
Various units of Grandtech Centre, On Sum Street, Shatin	STTL 375	1996
Various units of Strawberry Hill, 8 Plunkett's Road, The Peak	RBL 512 & 1004	1974/77
77 Peak Road, The Peak	RBL 836	1951
Chelsea Court 63 Mount Kellett Road, The Peak	RBL 556 R.P.S.A. & S.B.	2001
Mountain Court 11-13 Plantation Road, The Peak	RBL 522, 639, 661	2001
Delta House, 3 On Yiu Street, Shatin	STTL 422	1999
Beijing Capital Times Square 88 West Changan Avenue, Beijing		1999
Shanghai Times Square 93-111 Huai Hai Zhong Road, Shanghai		1999
Hotels and clubs		
The Marco Polo Hongkong Hotel, Harbour City, Tsimshatsui	KML 91 S.A. & KML 10 S.B.	1969
The Marco Polo Gateway, Harbour City, Tsimshatsui	KML 11 S.B.	1981
The Marco Polo Prince, Harbour City, Tsimshatsui	KML 11 S.D.	1981
Pacific Club Kowloon, Harbour City, Tsimshatsui	KPP 6	1990

# Including basement carpark area

LEASE EXPIRY	SITE AREA (SQ.FT.)	APPROXIMATE GROSS FLOOR AREAS (SQ.FT.)				CLUB HOUSE	HOTEL (NO. OF ROOMS)	ATTRIBUTABLE INTEREST
		OFFICE	RETAIL	RESIDENTIAL	INDUSTRIAL- OFFICE/ INDUSTRIAL			
2012	346,719	10,000	648,000					100%
2880	126,488	677,000	224,000					100%
2880	(a)	257,000						100%
2880	(a)	257,000						100%
2880	(a)	512,000						100%
2880	(a)		386,000					100%
2880	(a)	1,128,000	108,000					100%
2880	(a)	1,570,000	400,000	670,000				100%
2863	(b)	35,000	135,000					67%
2850/60/80	112,441	1,033,000	936,000					100%
2047	280,510		562,000					100%
2047	48,438	330,000	65,000					100%
2053	N/A	21,000						100%
2047	N/A				523,000			100%
2047	N/A				421,000			100%
2027/28	N/A			37,000				100%
2029	76,728			32,000				100%
2035	29,640			43,000				100%
2027	32,145			49,900				100%
2047	70,127				349,000			100%
2044	141,007	625,000	670,000#					88%
2043	148,703	331,000	685,000#	195,000				100%
2863	58,814						665	67%
2880	(a)						438	100%
2880	(a)						396	100%
2006	48,309					139,000		100%

# SCHEDULE OF PRINCIPAL PROPERTIES continued

As at December 31, 2001

ADDRESS	LOT NUMBER	EXPECTED YEAR OF COMPLETION	STAGE OF COMPLETION
<b>b) Properties under development</b>			
1 Plantation Road, The Peak	RBL 534 S.E. & F.	2002	Superstructure in progress
3-5 Gough Hill Path, The Peak	RBL 1169	2004	Site formation
60 Victoria Road, Kennedy Town, Hong Kong	IL 8079	N/A	Planning stage
Cable TV Tower South	TWIL 36	N/A	Planning stage
Chai Wan Kok Street, Tsuen Wan			
Kowloon Godown, 1-3 Kai Hing Road, Kowloon Bay	NKIL 5805, 5806 & 5982 together with adjoining lots at Kowloon Bay	N/A	Planning stage
Chongqing Times Square Zou Rong Road/Min Zu Road, Yuzhong District, Chongqing		2004	Superstructure in progress
Shanghai Wheelock Square 1717, Nan Jing Xi Road, Jingan District, Shanghai		2006	Planning stage
Parc Royal 176, Huai Hai Xi Road, Changning District, Shanghai		2005	Planning stage
Wellington Garden Area 8 of 148, Huai Hai Xi Road, Xuhui District, Shanghai		2005	Planning stage
<b>c) Properties under development undertaken by associates</b>			
Sorrento, MTRC Kowloon Station Package Two	KIL11080	2004	Superstructure in progress
Bellagio, Sham Tseng	Lot 266 in DD 390	2004	Superstructure in progress
Various lots at Yau Tong Bay, Yau Tong, Kowloon	R. P. of YTML 22 & ext., YTML 28 & ext., YTML 29 & ext., and YTML 12, 32 and 33 together with adjoining lots at Yau Tong Bay	N/A	Planning stage

# Including basement carpark area

**Notes:**

- (a) Part of Harbour City, total site area is 428,719 sq. ft.
- (b) Part of The Marco Polo Hongkong Hotel building.
- (c) Attributable interest in Kowloon Godown redevelopment is under discussion with joint venture partners.

LEASE EXPIRY	SITE AREA (SQ.FT.)	APPROXIMATE GROSS FLOOR AREAS (SQ.FT.)					HOTEL (NO. OF ROOMS)	ATTRIBUTABLE INTEREST
		OFFICE	RETAIL	RESIDENTIAL	INDUSTRIAL- OFFICE/ INDUSTRIAL	CLUB HOUSE		
2028	97,670			97,000				100%
2031/50	49,321			24,700				100%
2064	6,100			48,800				67%
2047	66,005						1,395	100%
2047	353,100			2,300,000				(c)
2045/50	95,799	168,000	757,000#	682,000				100%
2046	136,432	1,575,000#						98%
2044	118,220	311,000		472,000#				70%
2045	80,482			572,000#				59%
2047	184,926			2,531,000				33%
2049	566,090			2,799,800				33%
2047	2,356,000	1,184,000	431,000	9,228,000				15.6%



## TEN-YEAR FINANCIAL SUMMARY

	1992 HK\$ Million	1993 HK\$ Million	1994 HK\$ Million	1995 HK\$ Million	1996 HK\$ Million
<b>Summary of Profit and Loss Account</b>					
Turnover (Note 1)	4,392	6,266	8,144	6,770	8,405
Group profit attributable to shareholders	2,051	2,726	3,101	3,605	2,239
Prior year adjustment (Notes 2, 4 & 5)	–	–	–	–	–
Restated amount	2,051	2,726	3,101	3,605	2,239
Dividends	1,364	1,871	2,060	2,278	2,593
<b>Summary of Balance Sheet</b>					
Fixed assets (Note 5)	50,403	86,953	93,378	85,215	98,326
Goodwill	–	–	–	–	–
Long term deposits	–	–	–	–	–
Associates (Note 4)	2,332	5,390	7,048	4,181	2,769
Long term investments (Note 4)	1,621	1,565	1,698	2,328	4,324
Deferred debtors	119	301	483	97	104
Deferred items (Note 5)	536	1,120	1,731	2,128	2,391
Current assets	4,275	5,133	12,778	10,118	8,337
Current liabilities (Note 3)	(7,242)	(6,781)	(7,548)	(5,807)	(9,589)
	52,044	93,681	109,568	98,260	106,662
Representing :					
Share capital	2,098	2,164	2,168	2,169	2,300
Reserves (Notes 2 to 5)	42,652	76,549	80,761	71,729	83,527
Shareholders' funds	44,750	78,713	82,929	73,898	85,827
Convertible subordinated bonds	–	3,111	3,054	3,054	–
Deferred liabilities (Note 2)	5,391	9,004	20,363	18,570	15,983
Minority interests (Notes 2, 4 & 5)	1,890	2,779	3,082	2,556	4,382
Deferred taxation	13	74	140	182	470
	52,044	93,681	109,568	98,260	106,662

Notes:

Pursuant to the adoption of the following new or revised Statement of Standard Accounting Practices ("SSAP") and Interpretation,

- SSAP 1 (revised) : Presentation of financial statements
- SSAP 9 (revised) : Events after the balance sheet date
- SSAP 24 : Accounting for investments in securities
- SSAP 28 : Provisions, contingent liabilities and contingent assets
- Interpretation 9 : Accounting for pre-operating costs

Certain figures have been reclassified or restated as set out below:

1. Turnover figures for the years ended December 31, 1997 and onwards are presented in accordance with the requirements SSAP 1 (revised).

	Restated 1997 HK\$ Million	Restated 1998 HK\$ Million	Restated 1999 HK\$ Million	Restated 2000 HK\$ Million	2001 HK\$ Million
<b>Summary of Profit and Loss Account</b>					
Turnover (Note 1)	10,980	10,840	10,521	12,023	<b>11,725</b>
Group profit attributable to shareholders	1,882	1,922	3,217	2,480	<b>2,519</b>
Prior year adjustment (Notes 2, 4 & 5)	(960)	(51)	294	14	<b>–</b>
Restated amount	922	1,871	3,511	2,494	<b>2,519</b>
Dividends	1,793	1,790	1,881	1,908	<b>1,908</b>
<b>Summary of Balance Sheet</b>					
Fixed assets (Note 5)	93,434	71,651	73,362	77,237	<b>74,445</b>
Goodwill	–	–	–	–	<b>419</b>
Long term deposits	–	–	–	–	<b>468</b>
Associates (Note 4)	4,463	3,842	5,197	4,972	<b>3,389</b>
Long term investments (Note 4)	7,824	7,107	5,258	1,901	<b>1,088</b>
Deferred debtors	238	349	506	433	<b>485</b>
Deferred items (Note 5)	2,432	653	575	570	<b>533</b>
Current assets	8,777	8,529	12,536	7,390	<b>7,637</b>
Current liabilities (Note 3)	(8,457)	(13,469)	(10,345)	(12,893)	<b>(12,181)</b>
	108,711	78,662	87,089	79,610	<b>76,283</b>
Representing :					
Share capital	2,295	2,295	2,446	2,446	<b>2,447</b>
Reserves (Notes 2 to 5)	75,638	49,624	51,966	55,504	<b>52,198</b>
Shareholders' funds	77,933	51,919	54,412	57,950	<b>54,645</b>
Deferred liabilities (Notes 2)	25,997	22,322	26,802	17,156	<b>17,441</b>
Minority interests (Notes 2, 4 & 5)	4,264	3,903	5,368	4,026	<b>3,730</b>
Deferred taxation	517	518	507	478	<b>467</b>
	108,711	78,662	87,089	79,610	<b>76,283</b>

- These figures have been restated pursuant to the adoption of SSAP 28 as explained in Note 11b to the accounts. Figures for 1999 and prior years have not been restated as it would involve delay and expenses out of proportion to the benefit to shareholders.
- These figures have been restated pursuant to the adoption of SSAP 9 (revised) as explained in Note 11c to the accounts. Figures for 1999 and prior years have not been restated as it would involve delay and expenses out of proportion to the benefit to shareholders.
- These figures have been restated pursuant to the adoption of SSAP 24 as explained in Note 10 to the 1999 accounts. Figures for 1996 and prior years have not been restated as it would involve delay and expenses out of proportion to the benefit to shareholders.
- These figures have been restated pursuant to the adoption of Interpretation 9 "Accounting for pre-operating costs" as explained in Note 8 to 2000 accounts. Figures for 1997 and prior years have not been restated as it would involve delay and expenses out of proportion to the benefit to shareholders.





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